## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

## ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

	For the quarte	rly period ended March 31, 2023	
☐ TRANSITION REPORT PURSU.	ANT TO SECT	ION 13 OR 15(d) OF THE SECUR	ITIES EXCHANGE ACT OF 1934
For	the transition p	eriod from to	_
	Commiss	ion File Number: <u>001-41123</u>	
СНІ	CAGO ATLAN	TIC REAL ESTATE FINANCE, I	NC.
	(Exact name of 1	registrant as specified in its charter)	
Maryland			86-3125132
(State or other jurisdiction o incorporation or organization			(I.R.S. Employer Identification Number)
	Mi	chigan Avenue, Suite 700, ami Beach, FL 33139 cipal executive offices) (Zip Code)	
	m : 4 42 4 1	(312) 809-7002	
(	Registrant's tele	phone number, including area code)	
(T.,	C 11	N/A	
(Former name,	former address a	and former fiscal year, if changed sine	ce last report)
Sec	curities registere	d pursuant to Section 12(b) of the Ac	t:
Title of each class	,	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value per share		REFI	NASDAQ Global Market
ndicate by check mark whether the registrant (1) having the preceding 12 months (or for such shorter equirements for the past 90 days. Yes $\boxtimes$ No $\square$			
ndicate by check mark whether the registrant has subgulation S-T ( $\S 232.405$ of this chapter) during the Yes $\boxtimes$ No $\square$			
ndicate by check mark whether the registrant is a la merging growth company. See the definitions of "la ompany" in Rule 12b-2 of the Exchange Act.			
arge accelerated filer		Accelerated filer	
Non-accelerated Filer	$\boxtimes$	Smaller reporting company	
		Emerging growth company	$\boxtimes$
f an emerging growth company, indicate by check is revised financial accounting standards provided p			ed transition period for complying with any new
ndicate by check mark whether the registrant is a sl	nell company (as	defined in Rule 12b-2 of the Exchan	ge Act). Yes □ No ⊠
ndicate the number of shares outstanding of each or	f the issuer's clas	sses of common stock, as of the latest	practicable date.
Class		Ou	utstanding at May 5, 2023
Common stock, \$0.01 par val	ue		18,088,683

## CHICAGO ATLANTIC REAL ESTATE FINANCE, INC.

## TABLE OF CONTENTS

## **INDEX**

Part I.	Financial Information	1
Item 1.	<u>Financial Statements</u>	1
	Consolidated Balance Sheets as of March 31, 2023 (unaudited) and December 31, 2022	1
	Consolidated Statements of Income for the three months ended March 31, 2023 and 2022 (unaudited)	2
	Consolidated Statements of Equity for the three months ended March 31, 2023 and 2022 (unaudited)	3
	Consolidated Statements of Cash Flows for the three months ended March 31, 2023 and 2022 (unaudited)	4
	Notes to Consolidated Financial Statements (unaudited)	5
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	38
Item 4.	Controls and Procedures	40
Part II.	Other Information	41
Item 1.	<u>Legal Proceedings</u>	41
Item 1A.	Risk Factors	41
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	41
Item 3.	Defaults Upon Senior Securities	41
Item 4.	Mine Safety Disclosures	41
Item 5.	Other Information	41
Item 6.	<u>Exhibits</u>	41

## PART I - FINANCIAL INFORMATION

## **Item 1. Financial Statements**

## CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. CONSOLIDATED BALANCE SHEETS

	March 31, 2023	December 31, 2022
	(unaudited)	
Assets		
Loans held for investment	\$ 316,226,144	\$ 339,273,538
Current expected credit loss reserve	(4,051,934)	(3,940,939)
Loans held for investment at carrying value, net	312,174,210	335,332,599
Cash	4,640,905	5,715,827
Interest receivable	4,159,748	1,204,412
Other receivables and assets, net	1,668,629	1,018,212
Related party receivables	237,885	-
Total Assets	\$ 322,881,377	\$ 343,271,050
Liabilities		
Revolving loan	\$ 37,500,000	\$ 58,000,000
Dividend payable	8,667,701	13,618,591
Management and incentive fees payable	2,138,005	3,295,600
Related party payables	1,270,126	1,397,515
Accounts payable and other liabilities	962,153	1,058,128
Interest reserve	220,064	1,868,193
Total Liabilities	50,758,049	79,238,027
Commitments and contingencies (Note 8)		
Stockholders' equity		
Common stock, par value \$0.01 per share, 100,000,000 shares authorized and 18,088,683 and 17,766,936 shares	100.007	176.050
issued and outstanding, respectively	180,887	176,859
Additional paid-in-capital	274,925,072	268,995,848
Accumulated earnings (deficit)	(2,982,631)	(5,139,684)
Total stockholders' equity	272,123,328	264,033,023
Total liabilities and stockholders' equity	\$ 322,881,377	\$ 343.271.050
		÷ 3.2,2,1,330

# CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	For the three months ended March 31, 2023	For the three months ended March 31, 2022
Revenues	0 16 525 204	Φ 0.022.052
Interest income	\$ 16,527,304	\$ 9,833,053
Interest expense	(1,618,296)	
Net interest income	14,909,008	9,760,785
Expenses		
Management and incentive fees, net	2,138,005	671,505
General and administrative expense	1,274,825	556,141
Professional fees	569,375	556,904
Stock based compensation	138,335	120,940
Provision for current expected credit losses	96,119	51,343
Total expenses	4,216,659	1,956,833
Net Income before income taxes	10,692,349	7,803,952
Income tax expense	-	-
Net Income	\$ 10,692,349	\$ 7,803,952
Earnings per common share:		
Basic earnings per common share	\$ 0.60	\$ 0.44
Diluted earnings per common share	\$ 0.60	\$ 0.44
Weighted average number of common shares outstanding:		
Basic weighted average shares of common stock outstanding	17,879,444	17,641,090
Diluted weighted average shares of common stock outstanding	17,960,103	17,737,975

# CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

	Common Stock			Additional Paid-	Accumulated		Total tockholders'	
	Shares		Amount	In-Capital		Earnings		Equity
Balance at January 1, 2023	17,766,936	\$	176,859	\$ 268,995,848	\$	(5,139,684)	\$	264,033,023
Issuance of common stock in connection with initial public offering and concurrent private placement, net of offering								
costs, underwriting discounts and commissions	395,779		3,958	5,790,889		-	\$	5,794,847
Stock-based compensation	(417)		70	138,335		984	\$	139,389
Dividends declared on common shares (\$0.47 per share)	-		-	-		(8,536,280)	\$	(8,536,280)
Net income	-		-	-		10,692,349	\$	10,692,349
Balance at March 31, 2023	18,162,298	\$	180,887	\$ 274,925,072	\$	(2,982,631)	\$	272,123,328
Balance at January 1, 2022	17,453,553	\$	173,551	\$ 264,081,977	\$	(177,560)	\$	264,077,968
Issuance of common stock, net of offering costs	302,800		3,028	4,478,528		_	\$	4,481,556
Stock based compensation	(3,750)		-	120,940		975	\$	121,915
Dividends declared on common shares (\$0.40 per share)	-		-	-		(7,100,875)	\$	(7,100,875)
Net income	-		-	-		7,803,952	\$	7,803,952
Balance at March 31, 2022	17,752,603	\$	176,579	\$ 268,681,445	\$	526,492	\$	269,384,516

# CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	three e Ma	For the three months ended March 31, 2023		For the ree months ended March 31, 2022
Operating activities				
Net income	\$ 1	0,692,349	\$	7,803,952
Adjustments to reconcile net income to net cash provided by operating activities:				
Accretion of deferred loan origination fees and other discounts		(908,873)		(894,087)
Paid-in-kind interest	(	2,256,228)		(970,569)
Provision for current expected credit losses	,	96,119		48,296
Amortization of deferred debt issuance costs		167,304		72,268
Stock based compensation		138,335		120,940
Ch				
Changes in operating assets and liabilities:	(	2.055.226)		(175.0(0)
Interest receivable	(.	2,955,336)		(175,960)
Other receivables and assets, net	(	(19,507)		(10,053)
Interest reserve	(	1,648,129)		(3,084,470)
Related party payable		(127,389) (237,885)		-
Related party receivable  Management and incentive fees payable	(			(233,618)
Accounts payable and accrued expenses	(	1,157,595) (81,098)		
* *		<u> </u>	_	358,933
Net cash provided by operating activities		1,702,067	_	3,035,632
Cash flaws from investing activities				
Cash flows from investing activities Issuance of and fundings of loans	(2	2,941,660)		(82,794,575)
Proceeds from sales of loans		3,399,712		(62,794,373)
Principal repayment of loans		4,858,834		5,619,201
• • •			_	
Net cash provided by/(used) in investing activities		5,316,886	_	(77,175,374)
Cash flows from financing activities				
Proceeds from sale of common stock		6,000,010		4,505,664
Proceeds from borrowings on revolving loan		8,500,000		1,505,001
Repayment of borrowings on revolving loan		9,000,000)		_
Dividends paid to common shareholders		3,486,186)		(4,512,329)
Payment of deferred debt issuance costs	(	(2,988)		-
Payment of deferred offering costs		(104,711)		(23,941)
Net cash used in financing activities	(2)	8,093,875)		(30,606)
Change in cash	(	1,074,922)		(74,170,348)
Cash, beginning of period	;	5,715,827		80,248,526
Cash, end of period	\$	4,640,905	\$	6,078,178
Supplemental disclosure of non-cash financing and investing activity				
Interest reserve withheld from funding of loan	\$		\$	3,919,974
OID withheld from funding of loans held for investment		1,118,340		1,128,415
Dividends declared and not yet paid		8,667,701		7,100,066
Supplemental informations				
Supplemental information: Interest paid during the period	\$	1,363,742	\$	
interest paid during the period	Φ	1,303,742	Φ	-

## CHICAGO ATLANTIC REAL ESTATE FINANCE, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 1. ORGANIZATION AND DESCRIPTION OF BUSINESS

Chicago Atlantic Real Estate Finance, Inc., and its wholly owned consolidated subsidiary, Chicago Atlantic Lincoln LLC ("CAL") (collectively the "Company", "we", or "our"), is a commercial mortgage real estate investment trust ("REIT") incorporated in the state of Maryland on March 30, 2021. The Company has elected to be taxed as a REIT for United States federal income tax purposes under the Internal Revenue Code of 1986, as amended (the "Code"), commencing with its taxable year ended December 31, 2021. The Company generally will not be subject to United States federal income taxes on its REIT taxable income if it annually distributes to stockholders all of its REIT taxable income prior to the deduction for dividends paid and complies with various other requirements as a REIT.

The Company operates as one operating segment and its primary investment objective is to provide attractive, risk-adjusted returns for stockholders over time, primarily through consistent current income (dividends and distributions) and secondarily, through capital appreciation. The Company intends to achieve this objective by originating, structuring, and investing in first mortgage loans and alternative structured financings secured by commercial real estate properties. The Company's loan portfolio is primarily comprised of senior loans to state-licensed operators in the cannabis industry, secured by real estate, equipment, receivables, licenses, and/or other assets of the borrowers to the extent permitted by applicable laws and regulations governing such borrowers.

The Company is externally managed by Chicago Atlantic REIT Manager, LLC (the "Manager"), a Delaware limited liability company, pursuant to the terms of the management agreement dated May 1, 2021, as amended in October 2021, which has a three-year initial term set to expire on April 30, 2024 (the "Management Agreement"), by and among the Company and the Manager. After the initial term, the management agreement is automatically renewed for one-year periods unless the Company or the Manager elects not to renew in accordance with the terms of the Management Agreement. The Manager conducts substantially all of the Company's operations and provides asset management services for its real estate investments. For its services, the Manager is entitled to management fees and incentive compensation, both defined in and in accordance with the terms of the Management Agreement (Note 7). All of the Company's investment decisions are made by the investment committee of the Manager, subject to oversight by the Company's board of directors (the "Board"). The Manager is wholly-owned by Chicago Atlantic Group, LLC (the "Sponsor").

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements and related notes of the Company have been prepared on the accrual basis of accounting and in conformity with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Our consolidated financial statements present the financial positions, results of operations, and cash flows of Chicago Atlantic Real Estate Finance, Inc., and its wholly owned consolidated subsidiary, Chicago Atlantic Lincoln, LLC. All intercompany accounts and transactions have been eliminated in consolidation. Accordingly, these financial statements may not contain all disclosures required by generally accepted accounting principles. Reference should be made to Note 2 of the Company's Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the period ended December 31, 2022. In the opinion of the Company, all normal recurring adjustments have been made that are necessary to the fair statement of the results of operations and financial position as of and for the periods presented. Operating results for the three-month period ended March 31, 2023 are not necessarily indicative of the results that may be expected for the year ending December 31, 2023.

## Use of Estimates in the Preparation of Consolidated Financial Statements

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates. Significant estimates include the provision for current expected credit losses.

#### Income Taxes

The Company is a Maryland corporation and elected to be taxed as a REIT under the Code, commencing with its taxable year ended December 31, 2021. The Company believes that its method of operations will enable it to continue to qualify as a REIT. However, no assurances can be given that the Company's beliefs or expectations will be fulfilled, since qualification as a REIT depends on the Company satisfying numerous asset, income and distribution tests which depends, in part, on the Company's operating results.

To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that the Company distributes annually to its stockholders at least 90% of the Company's REIT taxable income prior to the deduction for dividends paid. To the extent that the Company distributes less than 100% of its REIT taxable income in any tax year (taking into account any distributions made in a subsequent tax year under Sections 857(b)(9) or 858 of the Code), the Company will pay tax at regular corporate rates on that undistributed portion. Furthermore, if the Company distributes less than the sum of 1) 85% of its ordinary income for the calendar year, 2) 95% of its capital gain net income for the calendar year, and 3) any undistributed shortfall from its prior calendar year (the "Required Distribution") to its stockholders during any calendar year (including any distributions declared by the last day of the calendar year but paid in the subsequent year), then it is required to pay a non-deductible excise tax equal to 4% of any shortfall between the Required Distribution and the amount that was actually distributed. The 90% distribution requirement does not require the distribution of net capital gains. However, if the Company elects to retain any of its net capital gain for any tax year, it must notify its stockholders and pay tax at regular corporate rates on the retained net capital gain. The stockholders must include their proportionate share of the retained capital gain in their taxable income for the tax year, and they are deemed to have paid the REIT's tax on their proportionate share of the retained capital gain and receive an income tax credit for such amount. Furthermore, such retained capital gain may be subject to the nondeductible 4% excise tax. If it is determined that the Company's estimated current year taxable income will be in excess of estimated dividend distributions (including capital gain dividend) for the current year from such income, the Company accrues excis

FASB ASC Topic 740, *Income Taxes* ("ASC 740"), prescribes a recognition threshold and measurement attribute for the consolidated financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC 740 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company has analyzed its various federal and state filing positions and believes that its income tax filing positions are well documented and supported as of December 31, 2022 and 2021. Based on the Company's evaluation, there is no reserve for any uncertain income tax positions. Accrued interest and penalties, if any, are included within other liabilities in the balance sheets.

## Reclassifications

Certain prior period amounts have been reclassified to conform to the current period presentation. Interest expense was previously presented as an operating expense and has been reclassified as a reduction to net interest income on the consolidated statements of income.

These reclassifications do not result in any changes to previously reported total assets, stockholder's equity, and net income.

## **Recent Accounting Pronouncements**

In March 2022, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2022-02, Financial Instruments — Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures. The amendments in this ASU eliminate the accounting guidance for TDRs by creditors in Subtopic 310-40, Receivables—Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. Additionally, for public business entities, the amendments in this ASU require that an entity disclose current-period gross write-offs by year of origination for financing receivables and net investments in leases within the scope of Subtopic 326-20, Financial Instruments—Credit Losses—Measured at Amortized Cost. The ASU's amendments are effective for fiscal years beginning after December 15, 2022, and interim periods within those fiscal years and early adoption is permitted. The Company's adoption of ASU 2022-02 on January 1, 2023 did not have a material impact on the Company's consolidated financial statements.

## 3. LOANS HELD FOR INVESTMENT, NET

As of March 31, 2023 and December 31, 2022, the Company's portfolio was comprised of loans to 24 and 22 portfolio companies, respectively, that the Company has the ability and intent to hold until maturity. The portfolio loans are held on the consolidated balance sheets at amortized cost. The Company's aggregate loan commitments and outstanding principal were approximately \$328.0 million and \$320.2 million, respectively, as of March 31, 2023, and \$351.4 million and \$343.0 million as of December 31, 2022. During the three months ended March 31, 2023, the Company funded approximately \$34.1 million in new loan principal.

As of March 31, 2023 and December 31, 2022, approximately 88.0% and 83.1%, respectively, of the Company's portfolio was comprised of floating rate loans that pay interest at the Prime Rate plus an applicable margin, and were subject to Prime Rate ceilings and floors as discussed in the tables below. The carrying value of these loans was approximately \$278.1 million and \$281.6 million as of March 31, 2023 and December 31, 2022, respectively.

The remaining 12.0% and 16.9% of the portfolio as of March 31, 2023 and December 31, 2022, respectively, was comprised of fixed rate loans that had a carrying value of approximately \$38.1 million and \$57.7 million.

The following tables summarize the Company's loans held for investment as of March 31, 2023 and December 31, 2022:

	As of March 31, 2023
	Weighted Average Remaining Outstanding Original Issue Carrying Life Principal (1) Discount Value (1) (Years) (2)
Senior Term Loans	\$ 320,191,407 \$ (3,965,263) \$ 316,226,144 2.0
Current expected credit loss reserve	- (4,051,934)
Total loans held at carrying value, net	\$ 320,191,407 \$ (3,965,263) <b>\$</b> 312,174,210
	As of December 31, 2022
	Weighted Average Remaining Outstanding Original Issue Carrying Life Principal (1) Discount Value (1) (Years) (2)
Senior Term Loans	\$ 343,029,334 \$ (3,755,796) \$ 339,273,538 2.2
Current expected credit loss reserve	- (3,940,939)
Total loans held at carrying value, net	\$ 343,029,334 \$ (3,755,796) \$ 335,332,599

- (1) The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discount, deferred loan fees and other upfront fees. Outstanding principal balance includes capitalized PIK interest, if applicable.
- (2) Weighted average remaining life is calculated based on the carrying value of the loans as of March 31, 2023 and December 31, 2022, respectively.

The following tables present changes in loans held at carrying value as of and for the three months ended March 31, 2023 and 2022.

					Current		
			Original		Expected		
			Issue	C	redit Loss		Carrying
	Princ	cipal	Discount	Reserve		Value (1)	
Balance at December 31, 2022	\$ 343,0	29,334	\$ (3,755,796)	\$	(3,940,939)	\$	335,332,599
New fundings	34,0	060,000	(1,118,340)		-		32,941,660
Principal repayment of loans	(45,7	754,443)	-		-		(45,754,443)
Accretion of original issue discount		-	908,873		-		908,873
Sale of loans (2)	(13,3	399,712)	-		-		(13,399,712)
PIK Interest	2,2	256,228	-		-		2,256,228
Current expected credit loss reserve		-	<u>-</u>		(110,995)		(110,995)
Balance at March 31, 2023	\$ 320,1	91,407	\$ (3,965,263)	\$	(4,051,934)	\$	312,174,210

- (1) The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discount, deferred loan fees and other upfront fees. Outstanding principal balance includes capitalized PIK interest, if applicable.
- (2) One loan was reclassified as Held for sale from Loans held for investment as the decision was made to sell the loan during the three months ended March 31, 2023 to a syndicate of co-lenders which includes a third party and two affiliates under common control with our Manager.

		Davias aire al		Original Issue	C	Current Expected redit Loss		Carrying
Balance at December 31, 2021		Principal 200,632,056	\$	(3,647,490)	\$	(134,542)	2	Value (1) 196,850,024
New fundings	Ψ	86,725,308	Φ	(1,128,415)	Ψ	(134,342)	Ψ	85,596,893
Principal repayment of loans		(5,619,201)		-		-		(5,619,201)
Accretion of original issue discount		-		894,087		-		894,087
PIK Interest		970,569		-		-		970,569
Provision for credit losses		-		-		(48,296)		(48,296)
Balance at March 31, 2022	\$	282,708,732	\$	(3,881,818)	\$	(182,838)	\$	278,644,076

(1) The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discount, deferred loan fees and other upfront fees. Outstanding principal balance includes capitalized PIK interest, if applicable.

A more detailed listing of the Company's loans held at carrying value based on information available as of March 31, 2023, is as follows:

Loan	Location	Outstanding Principal(1)	Original Issue Premium/(Discou	Carrying nt) Value(1)	Contractual Interest Rate(4)	Maturity Date(2)	Payment Terms(3)	Initial Funding Date(1)
1	Various <sup>(7)</sup>	\$ 30,000,000	\$ (804,1	64) \$ 29,195,836	$P + 6.50\%^{(5)}$	10/30/2026	I/O	10/27/2022
		, ,			$P + 6.65\%^{(5)(6)}$			
2	Michigan	37,596,132	(141,8	50) 37,454,282		12/31/2024	P&I	3/5/2021
					13.91% Cash <sup>(5)</sup> ,			
3	Various <sup>(7)</sup>	20,942,803	(543,9	17) 20,398,886		11/29/2024	P&I	3/25/2021
4	Arizona	12,075,490	,	- 12,075,490		12/31/2023	P&I	4/19/2021
5	Massachusetts	2,666,000		- 2,666,000		4/30/2025	P&I	4/19/2021
-		_,,,		_,,,,,,,,	$P + 9.00\%^{(5)}$ Cash,			
6	Michigan	4,275,000	(3,5	67) 4,271,433		2/20/2024	P&I	8/20/2021
	Č				$P + 6.00\%^{(5)}$ Cash,			
7	Various <sup>(7)</sup>	25,623,762	(220,9	90) 25,402,772		6/30/2025	P&I	8/24/2021
8	West Virginia	10,535,399	(90,0	64) 10,445,335		9/1/2024	P&I	9/1/2021
					$P + 10.75\%^{(5)}$			
9	Pennsylvania	16,013,359		- 16,013,359		6/30/2024	P&I	9/3/2021
10	Michigan	235,205		- 235,205		9/30/2024	P&I	9/20/2021
					$P + 8.75\%^{(5)}$ Cash,			
11	Maryland	32,809,285	(536,9			9/30/2024	I/O	9/30/2021
12	Various <sup>(7)</sup>	13,038,000	(107,4	99) 12,930,501	$P + 9.25\%^{(5)}$ Cash	10/31/2024	P&I	11/8/2021
		12.166.720	(400.4	10.050.000	$P + 6.00\%^{(5)}$ Cash,	11/1/0001	*10	44/00/0004
13	Michigan	13,166,720	(108,1	12) 13,058,608		11/1/2024	I/O	11/22/2021
1.4	Various <sup>(7)</sup>	5 104 514		5 104 514	$P + 12.25\%^{(5)}$	12/27/2026	Der	12/27/2021
14	various	5,194,514		- 5,194,514	Cash, 2.5% PIK P + $7.50\%^{(5)}$ Cash,	12/27/2026	P&I	12/27/2021
15	Michigan	3,835,398	(33,6	58) 3,801,740		12/29/2023	I/O	12/29/2021
16	Various <sup>(7)</sup>	7,050,000	(43,8			12/29/2023	I/O	12/29/2021
17	Florida	15,000,000	(231,3			1/31/2025	P&I	1/18/2022
1 /	riona	13,000,000	(231,3	30) 14,700,004	$P + 6.00\%^{(5)}$ Cash,	1/31/2023	ræi	1/10/2022
18	Ohio	12,677,075	(151,8	69) 12,525,206		2/28/2025	P&I	2/3/2022
10	Ollio	12,077,073	(131,0	09) 12,323,200	11.00% Cash, 3%	2/26/2023	1 &1	2/3/2022
19	Florida	20,637,961	(70,0	61) 20,567,900		8/29/2025	P&I	3/11/2022
		, ,			11.00% Cash, 2%			
20	Missouri	17,425,500	(120,3	85) 17,305,115		5/30/2025	P&I	5/9/2022
					$P + 8.50\%^{(5)}$ Cash,			
21	Illinois	5,114,907	(73,4	99) 5,041,408		6/30/2026	P&I	7/1/2022
					$P + 5.75\%^{(5)}$ Cash,			
22	Maryland	11,278,897	(633,7		1.4% PIK	1/24/2026	P&I	1/24/2023
23	Arizona	2,000,000	(49,7			3/31/2026	P&I	3/27/2023
24	Oregon	1,000,000		- 1,000,000	$P + 10.50\%^{(5)}$	9/27/2026	P&I	3/31/2023
C				_				
Current	t expected credit loss	-		- (4,051,934	)			
Total lovalue	ans held at carrying	\$320,191,407	\$ (3,965,2	63) \$312,174,210				

<sup>(1)</sup> The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discounts, deferred loan fees and other upfront fees. Outstanding principal balance includes capitalized PIK interest, if applicable.

<sup>(2)</sup> Certain loans are subject to contractual extension options and may be subject to performance based on other conditions as stipulated in the loan agreement. Actual maturities may differ from contractual maturities stated herein as certain borrowers may have the right to prepay with or without a contractual prepayment penalty. The Company may also extend contractual maturities and amend other terms of the loans in connection with loan modifications.

- (3) P&I = principal and interest. I/O = interest only. P&I loans may include interest only periods for a portion of the loan term.
- (4) P = Prime Rate and depicts floating rate loans that pay interest at the Prime Rate plus a specific percentage; "PIK" = paid-in-kind interest; subtotal represents weighted average interest rate.
- (5) This Loan is subject to Prime Rate floor.
- (6) This Loan is subject to an interest rate cap
- (7) Loans with material collateral in multiple jurisdictions, namely multi-state operators, are disclosed as "various."
- (8) The aggregate loan commitment to Loan #4 includes a \$10.9 million initial advance, which has a base interest rate of 15.00%, and a second advance of \$2.0 million, which has an interest rate of 39%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (9) The aggregate loan commitment to Loan #3 includes a \$15.9 million initial advance, which has a base interest rate of 13.625%, 2.75% PIK and a second advance of \$4.2 million, which has an interest rate of 15.00%, 2.00% PIK. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.

As of March 31, 2023, no loans have been placed on non-accrual status. Our loans are generally held for investment and are substantially secured by real estate, equipment, licenses and other assets of the borrowers to the extent permitted by the applicable laws and the regulations governing such borrowers. The aggregate fair value of the Company's loan portfolio was \$307,260,513 and \$329,237,824, with gross unrecognized holding losses of \$8,965,632 and \$10,035,714 as of March 31, 2023 and December 31, 2022, respectively. The fair values, which are classified as Level 3 in the fair value hierarchy, are estimated using discounted cash flow models based on current market inputs for similar types of arrangements. The primary sensitivity in these models is based on the selection of appropriate discount rates. Fluctuations in these assumptions could result in different estimates of fair value. As of March 31, 2023, the Company calculated the estimated fair value of the loans held for investment using unobservable inputs such as discount rates ranging from 11.36% to 24.79% with a weighted average discount rate of 17.53%.

The following tables summarize the significant unobservable inputs the Company used to value the loans categorized within Level 3 as of March 31, 2023. The tables are not intended to be all-inclusive, but instead capture the significant unobservable inputs relevant to the Company's determination of fair values.

		As of March 31, 2023							
		Unobservable Input							
	Fair Value	Primary Valuation Techniques	Input	Estimated Range	Weighted Average				
Senior term loans	\$ 307,260,513	Yield analysis	Market yield	11.36% - 24.79%	17.53%				
<b>Total Investments</b>	\$ 307,260,513								

## Credit Quality Indicators

The Company assesses the risk factors of each loan, and assigns a risk rating based on a variety of factors, including, without limitation, payment history, real estate collateral coverage, property type, geographic and local market dynamics, financial performance, loan to enterprise value and fixed charge coverage ratios, loan structure and exit strategy, and project sponsorship. This review is performed quarterly. Based on a 5-point scale, the Company's loans are rated "1" through "5," from less risk to greater risk, which ratings are defined as follows:

Rating	Definition
1	Very low risk
2	Low risk
3	Moderate/average risk
4	High risk/potential for loss: a loan that has a risk of realizing a principal loss
5	Impaired/loss likely: a loan that has a high risk of realizing principal loss, has incurred principal loss or an impairment has been recorded

The risk ratings are primarily based on historical data and current conditions specific to each portfolio company, as well as consideration of future economic conditions and each borrower's estimated ability to meet debt service requirements. The declines in risk ratings shown in the following table from December 31, 2022 to March 31, 2023 considered borrower specific credit history and performance and reflect a quarterly re-evaluation of overall current macroeconomic conditions affecting the Company's borrowers. As interest rates have increased due to rising rates from the Federal Reserve Board, it has impacted borrowers' ability to service their debt obligations on a global scale. This decline in risk ratings had an effect on the level of the current expected credit loss reserve, though the loans continued to perform as expected. For approximately 80% of the portfolio, the fair value of the underlying real estate collateral exceeded the amounts outstanding under the loans as of March 31, 2023. The remaining approximately 20% of the portfolio, while not fully collateralized by real estate, was secured by other forms of collateral including equipment, receivables, licenses and/or other assets of the borrowers to the extent permitted by applicable laws and regulations governing such borrowers.

As of March 31, 2023 and December 31, 2022, the carrying value, excluding the current expected credit loss reserve (the "CECL Reserve"), of the Company's loans within each risk rating category by year of origination is as follows:

			As of March 3	1, 2023	As of December 31, 2022								
Risk Rating	2023	2022	2021	2020	2019		Total	2022	2021	2020	2019	Total	
1	\$ -	\$ -	\$ 235,205	\$ -	\$	- 5	\$ 235,205	\$ -	\$ 274,406	\$ -	\$ -	\$ 274,406	
2	13,595,388	124,333,205	71,790,767	-		-	209,719,360	94,467,449	88,444,868	29,140,546	-	212,052,863	
3	-	12,525,206	65,657,524	-		-	78,182,730	30,415,113	83,131,444	-	-	113,546,557	
4	-	-	28,088,849	-		-	28,088,849	-	13,399,712	-	-	13,399,712	
5	<u> </u>					-	-						
Total	\$13,595,388	\$136,858,411	\$165,772,345	\$ -	\$	- 5	\$316,226,144	\$124,882,562	\$185,250,430	\$29,140,546	\$ -	\$339,273,538	

(1) Amounts are presented by loan origination year with subsequent advances shown in the original year of origination.

Real estate collateral coverage is also a significant credit quality indicator, and real estate collateral coverage, excluding the CECL Reserve, was as follows as of March 31, 2023 and December 31, 2022:

As of March 31.	2023	Real Estate	Collateral	Coverage (1)

	< 1.0x	1	.0x - 1.25x	1	.25x - 1.5x	1.	50x - 1.75x	1	1.75x - 2.0x > 2.0x		> 2.0x		> 2.0x		Total	
Fixed-rate	\$ -	\$		\$	20,567,900	\$	17,305,115	\$		\$	235,205	\$	38,108,220			
Floating-rate	 66,411,639		48,285,685		23,375,836		37,454,282		12,075,490		90,514,992		278,117,924			
	\$ 66,411,639	\$	48,285,685	\$	43,943,736	\$	54,759,397	\$	12,075,490	\$	90,750,197	\$	316,226,144			

## As of December 31, 2022 Real Estate Collateral Coverage(1)

	< 1.0x	1.0x - 1.25x		1	1.25x - 1.5x	1.50x - 1.75x		1.75x - 2.0x		> 2.0x		Total
Fixed-rate	\$ -	\$	_	\$	20,406,737	\$	17,203,138	\$	-	\$	20,089,663	\$ 57,699,538
Floating-rate	63,963,105		78,211,454		13,399,712		9,980,730		12,849,490		103,169,509	281,574,000
	\$ 63,963,105	\$	78,211,454	\$	33,806,449	\$	27,183,868	\$	12,849,490	\$	123,259,172	\$ 339,273,538

(1) Real estate collateral coverage is calculated based upon most recent third-party appraised values.

## **CECL Reserve**

The Company records an allowance for current expected credit losses for its loans held for investment. The allowances are deducted from the gross carrying amount of the assets to present the net carrying value of the amounts expected to be collected on such assets. The Company estimates its CECL Reserve using among other inputs, third-party valuations, and a third-party probability-weighted model that considers the likelihood of default and expected loss given default for each individual loan based on the risk profile for approximately three years after which we immediately revert to use of historical loss data.

ASC 326 requires an entity to consider historical loss experience, current conditions, and a reasonable and supportable forecast of the macroeconomic environment. The Company considers multiple datapoints and methodologies that may include likelihood of default and expected loss given default for each individual loan, valuations derived from discount cash flows ("DCF"), and other inputs including the risk rating of the loan, how recently the loan was originated compared to the measurement date, and expected prepayment, if applicable. The measurement of expected credit losses under CECL is applicable to financial assets measured at amortized cost, and off-balance sheet credit exposures such as unfunded loan commitments.

The Company evaluates its loans on a collective (pool) basis by aggregating on the basis of similar risk characteristics as explained above. We make the judgment that loans to cannabis-related borrowers that are fully collateralized by real estate exhibit similar risk characteristics and are evaluated as a pool. Further, loans that have no real estate collateral, but are secured by other forms of collateral, including equity pledges of the borrower, and otherwise have similar characteristics as those collateralized by real estate are evaluated as a pool. All other loans are analyzed individually, either because they operate in a different industry, may have a different risk profile, or maturities that extend beyond the forecast horizon for which we are able to derive reasonable and supportable forecasts.

Estimating the CECL Reserve also requires significant judgment with respect to various factors, including (i) the appropriate historical loan loss reference data, (ii) the expected timing of loan repayments, (iii) calibration of the likelihood of default to reflect the risk characteristics of the Company's loan portfolio, and (iv) the Company's current and future view of the macroeconomic environment. From time to time, the Company may consider loan-specific qualitative factors on certain loans to estimate its CECL Reserve, which may include (i) whether cash from the borrower's operations is sufficient to cover the debt service requirements currently and into the future, (ii) the ability of the borrower to refinance the loan, and (iii) the liquidation value of collateral. For loans where we have deemed the borrower/sponsor to be experiencing financial difficulty, we may elect to apply a practical expedient, in which the fair value of the underlying collateral is compared to the amortized cost of the loan in determining a CECL Reserve.

To estimate the historic loan losses relevant to the Company's portfolio, the Company evaluates its historical loan performance, which includes zero realized loan losses since the inception of its operations. Additionally, the Company analyzed its repayment history, noting it has limited "true" operating history, since the incorporation date of March 30, 2021. However, the Company's Sponsor and its affiliates have had operations for the past three fiscal years and have made investments in similar loans that have similar characteristics including interest rate, collateral coverage, guarantees, and prepayment/make whole provisions, which fall into the pools identified above. Given the similarity of the structuring of the credit agreements for the loans in the Company's portfolio to the loans originated by its Sponsor, management considered it appropriate to consider the past repayment history of loans originated by the Sponsor and its affiliates in determining the extent to which a CECL Reserve shall be recorded.

In addition, the Company reviews each loan on a quarterly basis and evaluates the borrower's ability to pay the monthly interest and principal, if required, as well as the loan-to-value (LTV) ratio. When evaluating qualitative factors that may indicate the need for a CECL Reserve, the Company forecasts losses considering a variety of factors. In considering the potential current expected credit loss, the Manager primarily considers significant inputs to the Company's forecasting methods, which include (i) key loan-specific inputs such as the value of the real estate collateral, liens on equity (including the equity in the entity that holds the state-issued license to cultivate, process, distribute, or retail cannabis), presence of personal or corporate guarantees, among other credit enhancements, LTV ratio, rate type (fixed or floating) and IRR, loan-term, geographic location, and expected timing and amount of future loan fundings, (ii) performance against the underwritten business plan and the Company's internal loan risk rating, and (iii) a macro-economic forecast. Estimating the enterprise value of our borrowers in order to calculate LTV ratios is often a significant estimate. The Manager utilizes a third-party valuation appraiser to assist with the Company's valuation process primarily using comparable transactions to estimate enterprise value of its portfolio companies and supplement such analysis with a multiple-based approach to enterprise value to revenue multiples of publicly-traded comparable companies obtained from S&P Capital IQ as of March 31, 2023, to which the Manager may apply a private company discount based on the Company's current borrower profile. These estimates may change in future periods based on available future macro-economic data and might result in a material change in the Company's future estimates of expected credit losses for its loan portfolio.

Regarding real estate collateral, the Company generally cannot take the position of mortgagee-in-possession as long as the property is used by a cannabis operator, but it can request that the court appoint a receiver to manage and operate the subject real property until the foreclosure proceedings are completed. Additionally, while the Company cannot foreclose under state Uniform Commercial Code ("UCC") and take title or sell equity in a licensed cannabis business, a potential purchaser of a delinquent or defaulted loan could.

In order to estimate the future expected loan losses relevant to the Company's portfolio, the Company utilizes historical market loan loss data obtained from a third-party database for commercial real estate loans, which the Company believes is a reasonably comparable and available data set to use as an input for its type of loans. The Company believes this dataset to be representative for future credit losses whilst considering that the cannabis industry is maturing, and consumer adoption, demand for production, and retail capacity are increasing akin to commercial real estate over time. For periods beyond the reasonable and supportable forecast period, the Company reverts back to historical loss data.

All of the above assumptions, although made with the most available information at the time of the estimate, are subjective and actual activity may not follow the estimated schedule. These assumptions impact the future balances that the loss rate will be applied to and as such impact the Company's CECL Reserve. As the Company acquires new loans and the Manager monitors loan and borrower performance, these estimates will be revised each period.

Activity related to the CECL Reserve for outstanding balances and unfunded commitments on the Company's loans held at carrying value and loans receivable at carrying value as of and for the three months ended March 31, 2023 and 2022 is presented in the table below.

	Ou	Outstanding <sup>(1)</sup>		Unfunded <sup>(2)</sup>		Total
Balance at December 31, 2022	\$	3,940,939	\$	94,415	\$	4,035,354
Provision for current expected credit losses		110,995		(14,876)		96,119
Balance at March 31, 2023	\$	4,051,934	\$	79,539	\$	4,131,473
	Ou	$tstanding^{(1)}$	Unf	funded <sup>(2)</sup>		Total
Balance at December 31, 2021	Ou \$	tstanding <sup>(1)</sup> 134,542	Uni	funded <sup>(2)</sup> 13,407	\$	Total 147,949
Balance at December 31, 2021 Provision for current expected credit losses	Ou \$		Uni \$		\$	
,	Ou \$ \$	134,542	Uni \$ \$	13,407	\$ \$	147,949

- (1) As of March 31, 2023, the CECL Reserve related to outstanding balances on loans at carrying value is recorded within current expected credit loss reserve in the Company's consolidated balance sheets.
- (2) As of March 31, 2023, the CECL Reserve related to unfunded commitments on loans at carrying value is recorded within accounts payable and other accrued liabilities in the Company's consolidated balance sheets.

The Company has made an accounting policy election to exclude accrued interest receivable, (\$4,159,748 and \$1,204,412 as of March 31, 2023 and December 31, 2022, respectively) included in Interest Receivable on its consolidated balance sheet, from the amortized cost basis of the related loans held for investment in determining the CECL Reserve, as any uncollectible accrued interest receivable is written off in a timely manner. To date, the Company has had zero write-offs related to uncollectible interest receivable, but will discontinue accrual of interest on loans if deemed to be uncollectible, with any previously accrued uncollected interest on the loan charged to interest income in the same period.

## 4. INTEREST RECEIVABLE

The following table summarizes the interest receivable by the Company as of March 31, 2023 and December 31, 2022:

	N	As of March 31, 2023	De	As of ecember 31, 2022
Interest receivable	\$	4,113,589	\$	1,203,330
PIK interest receivable		33,548		1,082
Unused fees receivable		12,611		<u>-</u>
Total interest receivable	\$	4,159,748	\$	1,204,412

The following table presents aging analyses of past due loans by class as of March 31, 2023 and December 31, 2022, respectively:

					As	of Mar	ch 31, 2023	3					
	 90+ Days												
	Past Due												
	Current	31	- 60 Days	61 - 90	) Days	(:	and			To	otal Past		
	Loans <sup>(1)</sup>	P	ast Due	Past	Due	accruing)		Non-Accrual		Due		Total Loans	
Interest receivable	\$ 3,754,242	\$	405,506	\$	-	\$	-	\$	_	\$	405,506	\$	4,159,748
Principal receivable	407,734		516,000		-		-		-		516,000		923,734
Total	\$ 4,161,976	\$	921,506	\$	-	\$		\$		\$	921,506	\$	5,083,482

					As o	f Decem	ber 31, 20	)22					
						90+	Days						_
						Pas	t Due						
	Current	31 -	60 Days	61 - 9	0 Days	(2	ınd			-	<b>Fotal</b>		
	Loans <sup>(1)</sup>	Pa	st Due	Pas	t Due	acci	uing)	Non-A	ccrual	Pa	st Due	ue Total L	
Interest receivable	\$ 1,203,088	\$	1,324	\$	-	\$		\$		\$	1,324	\$	1,204,412
Total	\$ 1,203,088	\$	1,324	\$	_	\$	_	\$	-	\$	1,324	\$	1,204,412

(1) Loans 1-30 days past due are included in the current loans.

As of March 31, 2023, there were four loans with principal or interest greater than 30 days past due.

## 5. INTEREST RESERVE

At March 31, 2023 and December 31, 2022, the Company had one loan and three loans, respectively, that included a prepaid interest reserve.

The following table presents changes in interest reserves as of March 31, 2023 and December 31, 2022, respectively:

	<u> </u>	As of March 31, 2023	D	As of December 31, 2022
Beginning reserves	\$	1,868,193	\$	6,636,553
New reserves		-		9,049,834
Reserves disbursed		(1,648,129)		(13,818,194)
Ending reserve	\$	220,064	\$	1,868,193

## 6. DEBT

In May 2021, in connection with the Company's acquisition of its wholly-owned financing subsidiary, CAL, the Company was assigned a secured revolving credit facility (the "Revolving Loan"). The Revolving Loan had an original aggregate borrowing base of up to \$10,000,000 and bore interest, payable in cash in arrears, at a per annum rate equal to the greater of (x) Prime Rate plus 1.00% and (y) 4.75%. The Company incurred debt issuance costs of \$100,000 related to the origination of the Revolving Loan, which were capitalized and are subsequently being amortized through maturity. The maturity date of the Revolving Loan was the earlier of (i) February 12, 2023 and (ii) the date on which the Revolving Loan is terminated pursuant to terms in the Revolving Loan Agreement.

On December 16, 2021, CAL entered into an amended and restated Revolving Loan agreement (the "First Amendment and Restatement"). The First Amendment and Restatement increased the loan commitment from \$10,000,000 to \$45,000,000 and decreased the interest rate, from the greater of the (1) Prime Rate plus 1.00% and (2) 4.75% to the greater of (1) the Prime Rate plus the applicable margin and (2) 3.25%. The applicable margin is derived from a floating rate grid based upon the ratio of debt to equity of CAL and increases from 0% at a ratio of 0.25 to 1 to 1.25% at a ratio of 1.5 to 1. The First Amendment and Restatement also extended the maturity date from February 12, 2023 to the earlier of (i) December 16, 2023 and (ii) the date on which the Revolving Loan is terminated pursuant to the terms of the Revolving Loan agreement. The Company has the option to extend the initial term for an additional one-year term, provided no events of default exist and the Company provides the required notice of the extension pursuant to the First Amendment and Restatement. The Company incurred debt issuance costs of \$859,500 related to the First Amendment and Restatement, which were capitalized and are subsequently being amortized through maturity.

On May 12, 2022, CAL entered into a second amended and restated Revolving Loan agreement (the "Second Amendment and Restatement"). The Second Amendment and Restatement increased the loan commitment from \$45,000,000 to \$65,000,000. No other material terms of the Revolving Loan were modified as a result of the execution of the Second Amendment and Restatement. The Company incurred debt issuance costs of \$177,261 related to the Second Amendment and Restatement, which were capitalized and are subsequently amortized through maturity.

On November 7, 2022, CAL entered into a third amended and restated Revolving Loan agreement (the "Third Amendment and Restatement"). The Third Amendment and Restatement increased the loan commitment from \$65,000,000 to \$92,500,000. No other material terms of the Revolving Loan were modified as a result of the execution of the Third Amendment and Restatement. The Company incurred debt issuance costs of \$323,779 related to the Third Amendment and Restatement, which were capitalized and are subsequently amortized through maturity.

On February 27, 2023, CAL entered into an amendment to the Third Amendment and Restatement (the "Amendment"). The Amendment extended the contractual maturity date of the Revolving Loan until December 16, 2024 and the Company retained its option to extend the initial term for an additional one-year period, provided no events of default exist and the Company provides 365 days' notice of the extension pursuant to the Amendment. No other material terms of the Revolving Loan were modified as a result of the execution of the Amendment. The Company incurred debt issuance costs of \$2,988 related to the Amendment, which were capitalized and are subsequently amortized through maturity. As of March 31, 2023 and December 31, 2022, unamortized debt issuance costs related to the Revolving Loan, including all amendments and amendments and restatements thereto, as applicable, of \$641,279 and \$805,596, respectively, are recorded in other receivables and assets, net on the consolidated balance sheets.

The Revolving Loan incurs unused fees at a rate of 0.25% per annum which began on July 1, 2022 pursuant to the Second Amendment and Restatement. Additionally, as of and for the three months ended March 31, 2023, the Company borrowed \$37.5 million against the Revolving Loan, incurred an effective interest rate of 7.75% including the unused fee rate of 0.25%, and had \$55.0 million available under the Revolving Loan.

The Revolving Loan provides for certain affirmative covenants, including requiring us to deliver financial information and any notices of default, and conducting business in the normal course. Additionally, the Company must comply with certain financial covenants including: (1) maximum capital expenditures of \$150,000, (2) maintaining a debt service coverage ratio greater than 1.35 to 1, and (3) maintaining a leverage ratio less than 1.50 to 1. As of March 31, 2023, the Company is in compliance with all financial covenants with respect to the Revolving Loan.

The fair value of the Revolving Loan, which is classified as Level 2 in the fair value hierarchy, approximates the carrying value as it bears a market rate of interest that is reset frequently.

The following table reflects a summary of interest expense incurred during the three months ended March 31, 2023 and 2022.

	 ree months ended March 31, 2023	ended March 31, 2022
Interest expense	\$ 1,440,992	\$ 
Unused fee expense	10,000	-
Amortization of deferred financing costs	167,304	72,268
Total interest expense	\$ 1,618,296	\$ 72,268

## 7. RELATED PARTY TRANSACTIONS

## Management Agreement

Pursuant to the Management Agreement, the Manager will manage the loans and day-to-day operations of the Company, subject at all times to the further terms and conditions set forth in the Management Agreement and such further limitations or parameters as may be imposed from time to time by the Company's Board.

The Manager is entitled to receive base management fees (the "Base Management Fee") that are calculated and payable quarterly in arrears, in an amount equal to 0.375% of the Company's Equity, determined as of the last day of each such quarter; reduced by an amount equal to 50% of the pro rata amount of origination fees earned and paid to the Manager during the applicable quarter for loans that were originated on the Company's behalf by the Manager or affiliates of the Manager ("Outside Fees"). For the three months ended March 31, 2023 and 2022, the Base Management Fee payable was reduced by Outside Fees in the amount of \$5,000 and \$717,750, respectively.

In addition to the Base Management Fee, the Manager is entitled to receive incentive compensation (the "Incentive Compensation" or "Incentive Fees") under the Management Agreement. Under the Management Agreement, the Company will pay Incentive Fees to the Manager based upon the Company's achievement of targeted levels of Core Earnings. "Core Earnings" is defined in the Management Agreement as, for a given period, the net income (loss) for such period, computed in accordance with GAAP, excluding (i) non-cash equity compensation expense, (ii) the Incentive Compensation, (iii) depreciation and amortization, (iv) any unrealized gains or losses or other non-cash items that are included in net income for the applicable reporting period, regardless of whether such items are included in other comprehensive income or loss, or in net income, and (v) one-time events pursuant to changes in GAAP and certain non-cash charges, in each case after discussions between the Manager and the members of the Compensation Committee of the Board, each of whom are Independent Directors, and approved by a majority of the members of the Compensation Committee. Incentive compensation for the three months ended March 31, 2023 and 2022 was \$1,111,206 and \$382,143, respectively.

The Company shall pay all of its costs and expenses and shall reimburse the Manager or its affiliates for expenses of the Manager and its affiliates paid or incurred on behalf of the Company, excepting only those expenses that are specifically the responsibility of the Manager pursuant to the Management Agreement. We reimburse our Manager or its affiliates, as applicable, for the Company's fair and equitable allocable share of the compensation, including annual base salary, bonus, any related withholding taxes and employee benefits, paid to (i) subject to review by the Compensation Committee of the Board, the Manager's personnel serving as an officer of the Company, based on the percentage of his or her time spent devoted to the Company's affairs and (ii) other corporate finance, tax, accounting, internal audit, legal, risk management, operations, compliance, and other non-investment personnel of the Manager and its affiliates who spend all or a portion of their time managing the Company's affairs, with the allocable share of the compensation of such personnel described in this clause (ii) being as reasonably determined by the Manager to appropriately reflect the amount of time spent devoted by such personnel to our affairs.

The following table summarizes the related party fees and expenses incurred by the Company and amounts payable to the Manager for the three months ended March 31, 2023 and 2022.

	th	For the ree months ended March 31, 2023	 For the ree months ended March 31, 2022
Affiliate Payments			
Management fees earned	\$	1,031,799	\$ 1,007,112
Less: Outside fees earned		(5,000)	(717,750)
Base management fee, net		1,026,799	289,362
Incentive fees		1,111,206	382,143
Total management and incentive fees earned		2,138,005	671,505
General and administrative expenses reimbursable to Manager		1,176,376	411,521
Total	\$	3,314,381	\$ 1,083,026

General administrative expenses reimbursable to the Manager are included in the related party payable line item of the consolidated balance sheets as of March 31, 2023 and December 31, 2022. Amounts payable to the Manager as of March 31, 2023 and December 31, 2022 were approximately \$3.4 million and \$4.7 million, respectively, which included bonuses accrued which are not reimbursed to the Manager until paid.

## Co-Investment in Loans

From time to time, the Company may co-invest with other investment vehicles managed by its affiliates, in accordance with the Manager's co-investment allocation policies. The Company is not obligated to provide, nor has it provided, any financial support to the other managed investment vehicles. As such, the Company's risk is limited to the carrying value of its investment in any such loan. As of March 31, 2023 and December 31, 2022, 18 and 15 of the Company's loans were co-invested by affiliates of the Company, respectively.

In connection with investments in loans, the Company may receive the option to assign the right (the "Assigned Right") to acquire warrants and/or equity of the borrower. The Company may sell the Assigned Right, and the sale may be to an affiliate of the Company. The proceeds from the sale of Assigned Rights are accounted for as additional original issue discount and accreted over the life of the related loans. During the three months ended March 31, 2022, the Company neither received nor sold any Assigned Right.

During the three months ended March 31, 2023, the Company sold a senior secured loan to a syndicate of co-lenders, including a third party and two affiliates under common control with our Manager. The selling price of approximately \$13.7 million was approved by the audit committee of the Board. The fair value approximated the carrying value of the loan plus accrued and unpaid interest through March 31, 2023. In addition, the Company purchased and subsequently sold a senior secured loan from an affiliate under common control with our Manager. The purchase and selling price of approximately \$19.0 million was approved by the audit committee of the Board. The fair value approximated the carrying value of the loan plus accrued and unpaid interest through March 30, 2023.

## 8. COMMITMENTS AND CONTINGENCIES

## Off-Balance Sheet Arrangements

Off-balance sheet commitments may consist of unfunded commitments on delayed draw term loans. The Company does not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured investment vehicles, special purpose entities, or variable interest entities, established to facilitate off-balance sheet arrangements or other contractually narrow or limited purposes. Further, the Company has not guaranteed any obligations of unconsolidated entities or entered into any commitment to provide additional funding to any such entities. As of March 31, 2023 and December 31, 2022, the Company had the following unfunded commitments on existing loans.

	As of March 31, 2023	As of December 31, 2022
Total original loan commitments	\$ 327,954,423	\$ 351,367,706
Less: drawn commitments	(313,720,423)	(336, 323, 706)
Total undrawn commitments	\$ 14,234,000	\$ 15,044,000

Refer to "Note 3 – Loans Held for Investment, Net" for further information regarding the CECL Reserve attributed to unfunded commitments.

The following table summarizes our material commitments as of March 31, 2023:

Commitments due by period

	Total	2023	2024	2025	2026	2027	Thereaf	fter
Undrawn commitments	\$14,234,000	\$2,400,000	\$ 7,000,000	\$ 834,000	\$4,000,000	\$	- \$	-
Revolving loan	37,500,000	-	37,500,000	-	-		-	-
Total	\$51,734,000	\$2,400,000	\$44,500,000	\$ 834,000	\$4,000,000	\$	- \$	-

## Other Contingencies

The Company from time to time may be a party to litigation in the normal course of business. As of March 31, 2023, the Company is not aware of any legal claims that could materially impact its business, financial condition, or results of operations.

The Company's ability to grow or maintain its business depends, in part, on state laws pertaining to the cannabis industry. New laws that are adverse to the Company's portfolio companies may be enacted, and current favorable state or national laws or enforcement guidelines relating to cultivation, production, and distribution of cannabis may be modified or eliminated in the future, which would impede the Company's ability to grow and could materially and adversely affect its business.

Management's plan to mitigate risks include monitoring the legal landscape as deemed appropriate. Also, should a loan default or otherwise be seized, the Company may be prohibited from owning cannabis assets and thus could not take possession of collateral, in which case the Company would look to sell the loan, provide consent to allow the borrower to sell the real estate to a third party, institute a foreclosure proceeding to have the real estate sold or evict the tenant, have the cannabis operations removed from the property and take title to the underlying real estate, each of which may result in the Company realizing a loss on the transaction.

## 9. STOCKHOLDERS' EQUITY

#### Common Stock

On January 5, 2022, the underwriters of the Company's initial public offering (the "IPO") partially exercised their over-allotment option to purchase 302,800 shares of the Company's common stock at a price of \$16.00 per share, raising \$4,844,800 in additional gross proceeds or \$4,505,664 in net proceeds after underwriting commissions of \$339,136, which is reflected as a reduction of additional paid-in capital on the consolidated statements of stockholders' equity.

On February 15, 2023, the Company completed a registered direct offering of 395,779 shares of common stock at a price of \$15.16 per share, raising net proceeds of approximately \$6.0 million. The Company sold shares of common stock directly, without the use of underwriters or placement agents, to institutional investors registered pursuant to its effective shelf registration statement.

## Equity Incentive Plan

The Company has established an equity incentive compensation plan (the "2021 Plan"). The Board authorized the adoption of the 2021 Plan and the Compensation Committee of the Board approved restricted stock award grants of 98,440 shares of common stock during the quarter ended December 31, 2021. The Compensation Committee appointed by the Board administers the 2021 Plan. The 2021 Plan authorizes stock options, stock appreciation rights, restricted stock, stock bonuses, stock units, and other forms of awards granted or denominated in the Company's common stock. The 2021 Plan retains flexibility to offer competitive incentives and to tailor benefits to specific needs and circumstances. Any award may be structured to be paid or settled in cash. The Company has and currently intends to continue to grant restricted stock awards to participants in the 2021 Plan, but it may also grant any other type of award available under the 2021 Plan in the future. Persons eligible to receive awards under the 2021 Plan include the Company's officers and employees of the Manager and its affiliates or officers and employees of the Company's subsidiaries, if any, the members of the Board, and certain consultants and other service providers. On December 31, 2022, restricted stock award grants of 24,880 shares of common stock were granted to members of the Board with a vesting period of three years. Pursuant to each respective award agreement, restricted stock awards ("RSA's") generally vest either quarterly or annually over a one to three year period beginning on the first anniversary of the date of the grant. Upon vesting, the vested restricted stock awards are exchanged for an equal number of the Company's common stock.

As of March 31, 2023 and December 31, 2022, the maximum number of shares of the Company's common stock that may be delivered pursuant to awards under the 2021 Plan (the "Share Limit") equals 8.50% of the issued and outstanding shares of the Company's common stock on a fully-diluted basis following the completion of the IPO. Shares that are subject to or underlie awards that expire or for any reason are cancelled or terminated, are forfeited, fail to vest, or for any other reason are not paid or delivered under the 2021 Plan will not be counted against the Share Limit and will again be available for subsequent awards under the 2021 Plan. There were 417 and 3,750 shares forfeited during the three months ended March 31, 2023 and 2022, respectively. There is no forfeiture rate applied to awards or options granted to non-employee directors or executive employees because their pre-vesting forfeitures are anticipated to be highly unlikely. As individual awards and options become fully vested, stock-based compensation expense is adjusted to recognize actual forfeitures.

Shares that are exchanged by a participant or withheld by the Company as full or partial payment in connection with any award granted under the 2021 Plan, as well as any shares exchanged by a participant or withheld by the Company to satisfy tax withholding obligations related to any award granted under the 2021 Plan, will not be counted against the Share Limit and will again be available for subsequent awards under the 2021 Plan. To the extent that an award is settled in cash or a form other than shares, the shares that would have been delivered had there been no such cash or other settlement will not be counted against the Share Limit and will again be available for subsequent awards under the 2021 Plan.

Based on the closing market price of our common stock on March 31, 2023, the aggregate intrinsic value of our restricted stock awards was as follows:

	A	As of March 31, 2023		
	Outstan	ding	Vested	
Aggregate intrinsic value	\$ 99	4,539	472,728	

The following table summarizes the restricted stock activity for the Company's directors and officers and employees of the Manager during the three months ended March 31, 2023 and 2022.

	Three months ended March 31, 2023	Fai	nt Date r Value r Share
Balance at December 31, 2022	80,984	\$	15.71
Vested	(6,952)	\$	16.00
Forfeited	(417)	\$	16.00
Balance	73,615	\$	15.68
	Three months ended March 31, 2022	Fai	nnt Date r Value r Share
Balance at December 31, 2021	98,440	\$	16.00
Forfeited	(3,750)	\$	16.00
Balance	94,690	\$	16.00

Restricted stock compensation expense is based on the Company's stock price at the date of the grant and is amortized over the vesting period. Forfeitures are recognized as they occur. The share-based compensation expense for the Company was \$138,335 and \$120,940 for the three months ended March 31, 2023 and 2022, respectively. The unamortized share-based compensation expense for the Company was approximately \$1.1 million and \$1.6 million for the three months ended March 31, 2023 and 2022, respectively, which the Company expects to recognize over the remaining weighted-average term of 2.1 years.

## 10. EARNINGS PER SHARE

The following information sets forth the computations of basic earnings per common share for the three months ended March 31, 2023 and 2022, respectively:

	m	or the three onths ended March 31, 2023	m	or the three onths ended March 31, 2022
Net income attributable to common stockholders	\$	10,692,349	\$	7,803,952
Divided by:				
Basic weighted average shares of common stock outstanding		17,879,444	\$	17,641,090
Diluted weighted average shares of common stock outstanding		17,960,103	\$	17,737,975
Basic earnings per common share	\$	0.60	\$	0.44
Diluted earnings per common share	\$	0.60	\$	0.44

There were no anti-dilutive shares excluded from the computations of earnings per common share for the three months ended March 31, 2023 and 2022.

## 11. INCOME TAX

To qualify as a REIT, we must meet a number of organizational and operational requirements, including a requirement that we distribute annually to our stockholders at least 90% of our REIT taxable income prior to the deduction for dividends paid. To the extent that we distribute less than 100% of our REIT taxable income in any tax year (taking into account any distributions made in a subsequent tax year under Sections 857(b)(9) or 858 of the Code), we will pay tax at regular corporate rates on that undistributed portion. Furthermore, if we distribute less than the sum of 1) 85% of our ordinary income for the calendar year, 2) 95% of our capital gain net income for the calendar year, and 3) any undistributed shortfall from our prior calendar year (the "Required Distribution") to our stockholders during any calendar year (including any distributions declared by the last day of the calendar year but paid in the subsequent year), then we are required to pay a non-deductible excise tax equal to 4% of any shortfall between the Required Distribution and the amount that was actually distributed. The 90% distribution requirement does not require the distribution of net capital gains. However, if we elect to retain any of our net capital gain for any tax year, we must notify our stockholders and pay tax at regular corporate rates on the retained net capital gain. Our stockholders must include their proportionate share of the retained net capital gain in their taxable income for the tax year, and they are deemed to have paid the REIT's tax on their proportionate share of the retained capital gain. Furthermore, such retained capital gain may be subject to the nondeductible 4% excise tax. If it is determined that our estimated current year taxable income will be in excess of estimated dividend distributions (including capital gain dividend) for the current year from such income, we will accrue excise tax on estimated excess taxable income as such taxable income is earned. The annual expense is calculated in accordance with applicable tax regulations. Excise tax expense, if any, is included in the line item, income tax expense. For the three months ended March 31, 2023 and the year ended December 31, 2022, we did not incur excise tax expense. The income tax provision for the Company was \$0 for the three months ended March 31, 2023 and 2022, respectively.

For the three months ended March 31, 2023 and 2022, the Company incurred no expense for United States federal excise tax. If it is determined that the Company's estimated current year taxable income will be in excess of estimated dividend distributions (including capital gain dividend) for the current year from such income, the Company will accrue excise tax on estimated excess taxable income as such taxable income is earned. The annual expense is calculated in accordance with applicable tax regulations.

As of March 31, 2023 and December 31, 2022, the Company does not have any unrecognized tax benefits.

## 12. DIVIDENDS AND DISTRIBUTIONS

The following table summarizes the Company's dividends declared during the three months ended March 31, 2023 and 2022.

	Record Date	Payment Date	S Disti	mmon hare ribution nount	Or	axable dinary acome	urn of pital	1	ection 99A ridends
Regular cash dividend	3/31/2023	4/14/2023	\$	0.47	\$	0.47	\$ _	\$	0.47
Total cash dividend			\$	0.47	\$	0.47	\$ -	\$	0.47
	Record Date	Payment Date	Common Share Distribution Amount		Or	axable dinary acome	urn of pital	1	ection 99A ridends
Regular cash dividend	3/31/2022	4/14/2022	\$	0.40	\$	0.40	\$ _	\$	0.40
Total cash dividend			\$	0.40	\$	0.40	\$ _	\$	0.40

## 13. SUBSEQUENT EVENTS

## Normal Course of Business Operations

During the period from April 1, 2023 through May 9, 2023, the Company funded one loan advance amounting to approximately \$0.6 million in loan principal to an existing portfolio company.

## Payment of Dividend

On April 14, 2023, the Company paid its regular quarterly dividend of \$0.47 relating to the first quarter of 2023 to shareholders of record as of the close of business on March 31, 2023. The total amount of the cash dividend payment was approximately \$8.5 million.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

Some of the statements contained in this quarterly report constitute forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and we intend such statements to be covered by the safe harbor provisions contained therein. Forward-looking statements relate to future events or the future performance or financial condition of Chicago Atlantic Real Estate Finance, Inc. (the "Company," "we," "us," and "our"). The information contained in this section should be read in conjunction with our consolidated financial statements and notes thereto appearing elsewhere in this quarterly report on Form 10-Q. This description contains forward-looking statements that involve risks and uncertainties. Actual results could differ significantly from the results discussed in the forward-looking statements due to the factors set forth in this quarterly report and in "Risk Factors" in our annual report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and in Part II, Item 1A of this quarterly report on Form 10-Q, as such risks may by updated, amended, or superseded from time to time by subsequent reports we file with the SEC. The forward-looking statements contained in this report involve a number of risks and uncertainties, including statements concerning:

- our future operating results and projected operating results;
- the ability of our Manager to locate suitable loan opportunities for us, monitor and actively manage our loan portfolio, and implement our investment strategy;
- the allocation of loan opportunities to us by our Manager;
- the impact of inflation on our operating results;
- actions and initiatives of the federal or state governments and changes to government policies related to cannabis and the execution and impact of these actions, initiatives, and policies, including the fact that cannabis remains illegal under federal law;
- the estimated growth in and evolving market dynamics of the cannabis market;
- the demand for cannabis cultivation and processing facilities;
- shifts in public opinion regarding cannabis;
- the state of the U.S. economy generally or in specific geographic regions;
- economic trends and economic recoveries;
- the amount and timing of our cash flows, if any, from our loans;
- our ability to obtain and maintain financing arrangements;
- our expected leverage;
- changes in the value of our loans;
- our expected investment and underwriting process;
- rates of default or decreased recovery rates on our loans;
- the degree to which any interest rate or other hedging strategies may or may not protect us from interest rate volatility;

- changes in interest rates and impacts of such changes on our results of operations, cash flows, and the market value of our loans;
- interest rate mismatches between our loans and our borrowings used to fund such loans;
- the departure of any of the executive officers or key personnel supporting and assisting us from our Manager or its affiliates;
- impact of and changes in governmental regulations, tax law and rates, accounting guidance, and similar matters;
- our ability to maintain our exclusion or exemption from registration under the Investment Company Act;
- our ability to qualify and maintain our qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes;
- estimates relating to our ability to make distributions to our stockholders in the future;
- our understanding of our competition;
- market trends in our industry, interest rates, real estate values, the securities markets or the general economy; and
- any of the other risks, uncertainties and other factors we identify in our annual report on Form 10-K or this quarterly report on Form 10-Q.

#### **Available Information**

We routinely post important information for investors on our website, www.chicagoatlantic.com. We intend to use this webpage as a means of disclosing material information, for complying with our disclosure obligations under Regulation FD and to post and update investor presentations and similar materials on a regular basis. We encourage investors, analysts, the media, and others interested in us to monitor the Investments section of our website, in addition to following our press releases, SEC filings, public conference calls, presentations, webcasts and other information we post from time to time on our website. To sign-up for email-notifications, please visit "Contact" section of our website under "Join Our Mailing List" and enter the required information to enable notifications.

#### Overview

We are a commercial real estate finance company. Our primary investment objective is to provide attractive, risk-adjusted returns for stockholders over time primarily through consistent current income dividends and other distributions and secondarily through capital appreciation. We intend to achieve this objective by originating, structuring and investing in first mortgage loans and alternative structured financings secured by commercial real estate properties. Our current portfolio is comprised primarily of senior loans to state-licensed operators in the cannabis industry, secured by real estate, equipment, receivables, licenses or other assets of the borrowers to the extent permitted by applicable laws and regulations governing such borrowers. We intend to grow the size of our portfolio by continuing the track record of our business and the business conducted by our Manager and its affiliates by making loans to leading operators and property owners in the cannabis industry. There is no assurance that we will achieve our investment objective.

Our Manager and its affiliates seek to originate real estate loans between \$5 million and \$200 million, generally with one- to five-year terms and amortization when terms exceed three years. We generally act as co-lenders in such transactions and intend to hold up to \$30 million of the aggregate loan amount, with the remainder to be held by affiliates or third party co-investors. We may revise such concentration limits from time to time as our loan portfolio grows. Other investment vehicles managed by our Manager or affiliates of our Manager may co-invest with us or hold positions in a loan where we have also invested, including by means of splitting commitments, participating in loans or other means of syndicating loans. We will not engage in a co-investment transaction with an affiliate where the affiliate has a senior position to the loan held by us. To the extent that an affiliate provides financing to one of our borrowers, such loans will be working capital loans or loans that are subordinate to our loans. We may also serve as co-lenders in loans originated by third parties and, in the future, we may also acquire loans or loan participations. Loans that have one to two year maturities are generally interest only loans.

Our loans are secured by real estate and, in addition, when lending to owner-operators in the cannabis industry, other collateral, such as equipment, receivables, licenses or other assets of the borrowers to the extent permitted by applicable laws and regulations. In addition, we seek to impose strict loan covenants and seek personal or corporate guarantees for additional protection. As of March 31, 2023 and December 31, 2022, 50.0% and 13.6%, respectively, of the loans held in our portfolio are backed by personal or corporate guarantees. We aim to maintain a portfolio diversified across jurisdictions and across verticals, including cultivators, processors, dispensaries, as well as ancillary businesses. In addition, we may invest in borrowers that have equity securities that are publicly traded on the Canadian Stock Exchange ("CSE") in Canada and/or over-the-counter in the United States.

As of March 31, 2023, our portfolio is comprised primarily of first mortgages to established multi-state or single-state cannabis operators or property owners. We consider cannabis operators to be established if they are state-licensed and are deemed to be operational and in good standing by the applicable state regulator. We do not own any stock, warrants to purchase stock or other forms of equity in any of our portfolio companies that are involved in the cannabis industry, and we will not take stock, warrants or equity in such issuers until permitted by applicable laws and regulations, including U.S. federal laws and regulations.

We are an externally managed Maryland corporation that elected to be taxed as a REIT under Section 856 of the Code, commencing with our taxable year ended December 31, 2021. We believe that our method of operation will enable us to continue to qualify as a REIT. However, no assurances can be given that our beliefs or expectations will be fulfilled, since qualification as a REIT depends on us continuing to satisfy numerous asset, income, and distribution tests, which in turn depend, in part, on our operating results. We also intend to operate our business in a manner that will permit us and our subsidiaries to maintain one or more exclusions or exemptions from registration under the Investment Company Act.

#### Revenues

We operate as one operating segment and are primarily focused on financing senior secured loans and other types of loans for established state-licensed operators in the cannabis industry. These loans are generally held for investment and are substantially secured by real estate, equipment, licenses and other assets of the borrowers to the extent permitted by the applicable laws and the regulations governing such borrowers.

We generate revenue primarily in the form of interest income on loans. As of March 31, 2023 and December 31, 2022, approximately 88.0% and 83.1%, respectively, of our portfolio was comprised of floating rate loans, and 12.0% and 16.9% of our portfolio was comprised of fixed rate loans, respectively. The floating rate loans described above are variable based upon the Prime Rate plus an applicable margin, and in many cases, a Prime Rate floor.

The Prime Rate during the three months ended March 31, 2023 and the year ended December 31, 2022 was as follows:

Effective Date	Rate <sup>(1)</sup>
March 23, 2023	8.00%
February 2, 2023	7.75%
December 15, 2022	7.50%
November 3, 2022	7.00%
September 22, 2022	6.25%
July 28, 2022	5.50%
June 16, 2022	4.75%
May 5, 2022	4.00%
March 17, 2022	3.50%
March 15, 2020	3.25%

(1) Rate obtained from the Wall Street Journal's "Bonds, Rates & Yields" table.

Interest on our loans is generally payable monthly. The principal amount of our loans and any accrued but unpaid interest thereon generally become due at the applicable maturity date. In some cases, our interest income includes a paid-in-kind ("PIK") component for a portion of the total interest. The PIK interest, computed at the contractual rate specified in each applicable loan agreement, is accrued in accordance with the terms of such loan agreement and capitalized to the principal balance of the loan and recorded as interest income. The PIK interest added to the principal balance is typically amortized and paid in accordance with the applicable loan agreement. In cases where the loans do not amortize, the PIK interest is collected upon repayment of the outstanding principal. We also generate revenue from original issue discounts ("OID"), which is also recognized as interest income from loans over the initial term of the applicable loans. Delayed draw loans may earn interest or unused fees on the undrawn portion of the loan, which is recognized as interest income in the period earned. Other fees, including prepayment fees and exit fees, are also recognized as interest income when received. Any such fees will be generated in connection with our loans and recognized as earned in accordance with generally accepted accounting principles ("GAAP").

## Expenses

Our primary operating expense is the payment of Base Management Fees and Incentive Compensation under our Management Agreement with our Manager and the allocable portion of overhead and other expenses paid or incurred on our behalf, including reimbursing our Manager for a certain portion of the compensation of certain personnel of our Manager who assist in the management of our affairs, excepting only those expenses that are specifically the responsibility of our Manager pursuant to our Management Agreement. We bear all other costs and expenses of our operations and transactions, including (without limitation) fees and expenses relating to:

- organizational and offering expenses;
- quarterly valuation expenses;
- fees payable to third parties relating to, or associated with, making loans and valuing loans (including third-party valuation firms);
- fees and expenses associated with investor relations and marketing efforts (including attendance at investment conferences and similar events);
- accounting and audit fees and expenses from our independent registered public accounting firm;
- federal and state registration fees;
- any exchange listing fees;
- federal, state and local taxes;
- independent directors' fees and expenses;
- brokerage commissions;
- costs of proxy statements, stockholders' reports and notices; and
- costs of preparing government filings, including periodic and current reports with the SEC.

## Income Taxes

We are a Maryland corporation that elected to be taxed as a REIT under the Code, commencing with our taxable period ended December 31, 2021. We believe that our method of operation will enable us to continue to qualify as a REIT. However, no assurances can be given that our beliefs or expectations will be fulfilled, since qualification as a REIT depends on us satisfying numerous asset, income and distribution tests which depends, in part, on our operating results.

To qualify as a REIT, we must meet a number of organizational and operational requirements, including a requirement that we distribute annually to our stockholders at least 90% of our REIT taxable income prior to the deduction for dividends paid. To the extent that we distribute less than 100% of our REIT taxable income in any tax year (taking into account any distributions made in a subsequent tax year under Sections 857(b)(9) or 858 of the Code), we will pay tax at regular corporate rates on that undistributed portion. Furthermore, if we distribute less than the sum of 1) 85% of our ordinary income for the calendar year, 2) 95% of our capital gain net income for the calendar year, and 3) any undistributed shortfall from our prior calendar year (the "Required Distribution") to our stockholders during any calendar year (including any distributions declared by the last day of the calendar year but paid in the subsequent year), then we are required to pay a non-deductible excise tax equal to 4% of any shortfall between the Required Distribution and the amount that was actually distributed. The 90% distribution requirement does not require the distribution of net capital gains. However, if we elect to retain any of our net capital gain for any tax year, we must notify our stockholders and pay tax at regular corporate rates on the retained net capital gain. Our stockholders must include their proportionate share of the retained net capital gain in their taxable income for the tax year, and they are deemed to have paid the REIT's tax on their proportionate share of the retained capital gain. Furthermore, such retained capital gain may be subject to the nondeductible 4% excise tax. If it is determined that our estimated current year taxable income will be in excess of estimated dividend distributions (including capital gain dividend) for the current year from such income, we will accrue excise tax on estimated excess taxable income as such taxable income is earned. The annual expense is calculated in accordance with

Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 740 - Income Taxes ("ASC 740"), prescribes a recognition threshold and measurement attribute for the consolidated financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC 740 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. We have analyzed our various federal and state filing positions and believe that our income tax filing positions and deductions are well documented and supported as of March 31, 2023. Based on our evaluation, there is no reserve for any uncertain income tax positions. Accrued interest and penalties, if any, are included within other liabilities in the consolidated balance sheets.

## **Factors Impacting our Operating Results**

The results of our operations are affected by a number of factors and primarily depend on, among other things, the level of our net interest income, the market value of our assets and the supply of, and demand for, commercial real estate debt and other financial assets in the marketplace. Our net interest income, which includes the accretion and amortization of OID, is recognized based on the contractual rate and the outstanding principal balance of the loans we originate. Interest rates will vary according to the type of loan, conditions in the financial markets, creditworthiness of our borrowers, competition and other factors, some of which cannot be predicted with any certainty. Our operating results may also be impacted by credit losses in excess of initial anticipations or unanticipated credit events experienced by borrowers.

## Changes in Market Interest Rates and Effect on Net Interest Income

Interest rates are highly sensitive to many factors, including fiscal and monetary policies and domestic and international economic and political considerations, as well as other factors beyond our control. We will be subject to interest rate risk in connection with our assets and our related financing obligations.

Our operating results will depend in large part on differences between the income earned on our assets and our cost of borrowing. The cost of our borrowings generally will be based on prevailing market interest rates. During a period of rising interest rates, our borrowing costs generally will increase (a) while the yields earned on our leveraged fixed-rate loan assets will remain static, and (b) at a faster pace than the yields earned on our leveraged floating-rate loan assets, which could result in a decline in our net interest spread and net interest margin. The severity of any such decline would depend on our asset/liability composition at the time as well as the magnitude and duration of the interest rate increase. Further, an increase in short-term interest rates could also have a negative impact on the market value of our target investments. If any of these events happen, we could experience a decrease in net income or incur a net loss during these periods, which could adversely affect our liquidity and results of operations.

## Interest Rate Cap Risk

We currently own and intend to acquire in the future floating-rate assets. These are assets in which the loans may be subject to periodic and lifetime interest rate caps and floors, which limit the amount by which the asset's interest yield may change during any given period. However, our borrowing costs pursuant to our financing agreements may not be subject to similar restrictions. Therefore, in a period of increasing interest rates, interest rate costs on our borrowings could increase without limitation by caps, while the interest-rate yields on our floating-rate assets would effectively be limited. In addition, floating-rate assets may be subject to periodic payment caps that result in some portion of the interest being deferred and added to the principal outstanding. This could result in our receipt of cash income from such assets in an amount that is less than the amount that we would need to pay the interest cost on our related borrowings.

These factors could lower our net interest income or cause a net loss during periods of rising interest rates, which would harm our financial condition, cash flows and results of operations. As of March 31, 2023, all of our floating rate loans have interest rate floors, and one loan is subject to an interest rate cap.

#### Interest Rate Mismatch Risk

We may fund a portion of our origination of loans, or of loans that we may in the future acquire, with borrowings that are based on the Prime Rate or a similar measure, while the interest rates on these assets may be fixed or indexed to the Prime Rate or another index rate. Accordingly, any increase in the Prime Rate will generally result in an increase in our borrowing costs that would not be matched by fixed-rate interest earnings and may not be matched by a corresponding increase in floating-rate interest earnings. Any such interest rate mismatch could adversely affect our profitability, which may negatively impact distributions to our stockholders.

Our analysis of risks is based on our Manager's experience, estimates, models and assumptions. These analyses rely on models which utilize estimates of fair value and interest rate sensitivity. Actual economic conditions or implementation of decisions by our Manager and our management may produce results that differ significantly from the estimates and assumptions used in our models and the projected results.

## **Market Conditions**

We believe that favorable market conditions, including an imbalance in supply and demand of credit to cannabis operating companies, have provided attractive opportunities for non-bank lenders, such as us, to finance commercial real estate loans and other loans that exhibit strong fundamentals but also require more customized financing structures and loan products than regulated financial institutions can presently provide. Additionally, to the extent that additional states legalize cannabis, our addressable market will increase. We intend to continue our track record of capitalizing on these opportunities and growing the size of our portfolio.

## **Developments During the First Quarter of 2023**

## Updates to Our Loan Portfolio during the First Quarter of 2023

On January 12, 2023, we advanced approximately \$0.2 million in aggregate principal on an existing credit facility to one borrower. On January 24, 2023, we refinanced and closed one credit facility with an existing borrower, which resulted in a paydown of \$18.3 million in aggregate principal. On January 24, 2023, we also purchased a senior secured loan from an affiliate under common control. The purchase price of approximately \$19.0 million was approved by the Audit Committee of the Board. The fair value approximated the carrying value of the loan plus accrued and unpaid interest through January 24, 2023. On January 24, 2023, we also closed one credit facility with a new borrower, which had an aggregate commitment of \$11.3 million, which was fully funded at closing. On March 6, 2023, we advanced approximately \$0.7 million in aggregate principal on an existing credit facility to one borrower. On March 27, 2023, we closed one credit facility with a new borrower, which has an aggregate commitment of approximately \$2.0 million. On March 31, 2023, we close one credit facility with a new borrower, which has an aggregate commitment of approximately \$1.0 million.

On March 3, 2023, an existing borrower paid down approximately \$6.4 million in aggregate principal. We received a prepayment premium and a success fee of approximately \$0.3 million and \$0.1 million, respectively. On March 30, 2023, an existing borrower repaid its loan in full in an amount of approximately \$19.0 million in aggregate principal. The loan was comprised of a single tranche with an original maturity date of October 31, 2024. We received a make-whole fee of approximately \$1.0 million. On March 31, 2023, we decided to and completed the sale of a secured loan to an affiliate under common control. The selling price of approximately \$13.7 million was approved by the audit committee of the Board. The fair value approximated the carrying value of the loan plus accrued and unpaid interest through March 31, 2023.

## Subsequent Updates to Our Loan Portfolio

During the period from April 1, 2022 to May 9, 2023, we funded approximately \$0.6 million to an existing borrower.

#### Dividends Declared Per Share

During the three months ended March 31, 2023, we declared an ordinary cash dividend of \$0.47 per share of our common stock, relating to the first quarter of 2023, which was paid on April 14, 2023 to stockholders of record as of the close of business on March 31, 2023. The total amount of the cash dividend payment was approximately \$8.5 million.

The payment of these dividends is not indicative of our ability to pay such dividends in the future.

## **Results of Operations**

## Comparison of the three months ended March 31, 2023 and 2022

	For the three months For the ended three months ended March 31, March 31, 2023 2022		three months ended		Variance			
			March 31, 2022		Amount	%		
Revenues	_				_			
Interest income	\$	16,527,304	\$	9,833,053	\$	6,694,251	68.1	
Interest expense		(1,618,296)		(72,268)		(1,546,028)	**	
Net interest income		14,909,008		9,760,785		5,148,223	52.7	
Expenses								
Management and incentive fees, net		2,138,005		671,505		1,466,500	**	
General and administrative expense		1,274,825		556,142		718,683	**	
Professional fees		569,375		556,902		12,473	2.2	
Stock based compensation		138,335		120,940		17,395	14.4	
Provision for current expected credit losses		96,119		51,344		44,775	87.2	
Total expenses	\$	4,216,659	\$	1,956,833	\$	2,259,826	**	
Net Income before income taxes		10,692,349		7,803,952		2,888,397	37.0	
Income tax expense		-		-		-	**	
Net Income	\$	10,692,349	\$	7,803,952	\$	2,888,397	37.0	

<sup>\*\*</sup> Percentage over 100% or prior period amount was zero.

- Interest income increased by approximately \$6.7 million, or 68.1%, during the quarter ended March 31, 2023, compared to the quarter ended March 31, 2022. The increase was driven primarily by an increase in the Prime Rate from 3.50% as of March 31, 2022, to 8.00% as of March 31, 2023, impacting approximately 88.0% of the Company's loans, which bear a floating rate as well as new fundings of approximately \$278.1 million in loan principal.
- Net interest income increased approximately \$5.1 million or 52.7% during the comparative period. The increase was primarily attributable to the increase in interest income described above, and was offset by a corresponding increase in interest expense. During the first quarter of 2023, we borrowed an additional \$37.5 million on the revolving credit facility, which also bears interest at the Prime Rate plus an applicable margin and was subject to the Prime Rate increases during the quarter.
- We incurred base management and incentive fees payable to our Manager of approximately \$2.1 million for the three months ended March 31, 2023, as compared to approximately \$0.7 million for the three months ended March 31, 2022. The increase was primarily attributable to greater assets under management, which was offset by less origination fee offsets in the three months ended March 31, 2023 of approximately \$5,000, compared to approximately \$0.7 million for the three months ended March 31, 2022 as well as an increase in weighted average equity as defined by the Management Agreement for the comparable period.
- General and administrative expenses and professional fees increased by approximately \$0.7 million for the three months ended March 31, 2023, as compared to the three months ended March 31, 2022. The increase was primarily due to an increase in overhead reimbursements for costs incurred by the Manager on behalf of the Company, offset in part by a decrease in audit, legal, investor relations and third-party consulting fees.
- Provision for current expected credit losses increased in the three months ended March 31, 2023 as compared to the three months ended March 31, 2022, primarily due to declines in risk ratings (discussed below) from March 31, 2022 to March 31, 2023, which are not due to any borrower specific credit issues, but rather, are primarily due to our quarterly re-evaluations of overall current macroeconomic conditions affecting our borrowers. As interest rates have risen over the year ended December 31, 2022 and the quarter ended March 31, 2023, the ability of our borrowers to service their debt and fund operations has been reduced. The current expected credit loss reserve represents 126 basis points of our aggregate loan commitments held at carrying value of approximately \$328.0 million and was bifurcated between (i) the current expected credit loss reserve (contra-asset) related to outstanding balances on loans held at carrying value of approximately \$4.1 million and (ii) a liability for unfunded commitments of \$79,539. The liability is based on the unfunded portion of loan commitments over the full contractual period over which we are exposed to credit risk through a current obligation to extend credit. Management considered the likelihood that funding will occur, and if funded, the expected credit loss on the funded portion. We continuously evaluate the credit quality of each loan by assessing the risk factors of each loan.

## Loan Portfolio

As of March 31, 2023 and December 31, 2022, our portfolio included 24 and 22 loans held for investment of approximately \$312.2 million and \$335.3 million, respectively. The aggregate originated commitment under these loans was approximately \$328.0 million and \$351.4 million and outstanding principal was approximately \$320.2 million and \$343.0 million as of March 31, 2023 and December 31, 2022, respectively. As of March 31, 2023 and December 31, 2022, our loan portfolio had a weighted-average yield-to-maturity internal rate of return ("YTM IRR") of 19.4% and 19.7%, respectively, and was substantially secured by real estate and, with respect to certain of our loans, substantially all assets of the borrowers and certain of their subsidiaries, including equipment, receivables, and licenses. YTM IRR is calculated using various inputs, including (i) cash and paid-in-kind ("PIK") interest, which is capitalized and added to the outstanding principal balance of the applicable loan, (ii) original issue discount ("OID"), (iii) amortization, (iv) unused fees, and (v) exit fees. Certain of our loans have extension fees, which are not included in our YTM IRR calculations, but may increase YTM IRR if such extension options are exercised by borrowers.

As of March 31, 2023 and December 31, 2022, approximately 88.0% and 83.1%, respectively, of our portfolio was comprised of floating rate loans that pay interest at the Prime Rate plus an applicable margin and were subject to a Prime Rate floor. The Prime Rate was 3.25% for the period from January 1, 2022 through March 16, 2022, increased to 3.50% effective March 17, 2022, increased to 4.00% effective May 5, 2022, increased to 4.75% effective June 16, 2022, increased to 5.50% effective July 28, 2022, increased to 6.25% effective September 22, 2022, increased to 7.00% effective November 3, 2022, increased to 7.50% effective December 15, 2022, increased to 7.75% effective February 2, 2023, and increased again to 8.00% effective March 23, 2023. The below summarizes our portfolio as of March 31, 2023:

	Initial		Total			Percent of Our			Periodic	YTM
Loan	Funding Date (1)	Maturity Date (2)	Commitment (3)	Principal Balance	Carrying Value	Loan Portfolio	Future Fundings	Interest Rate (4)	Payment (5)	IRR (6)
1	10/27/2022	10/30/2026	30,000,000	30,000,000	29,195,836	9.2%	-	$P + 6.50\%^{(7)}$	I/O	16.8%
2	3/5/2021	12/31/2024	35,891,667	37,596,132	37,454,282	11.8%	-	P + 6.65% <sup>(7)(8)</sup> Cash, 4.25% PIK	P&I	18.0%
3	3/25/2021	11/29/2024	20,105,628	20,942,803	20,398,886	6.5%	_	13.91% Cash <sup>(7)</sup> , 2.59% PIK <sup>(10)</sup>	P&I	22.8%
4	4/19/2021	12/31/2023	12,900,000	12,075,490	12,075,490	3.8%	_	$18.72\%^{(7)(9)}$	P&I	24.5%
5	4/19/2021	4/30/2025	3,500,000	2,666,000	2,666,000	0.8%	834,000	$P + 12.25\%^{(7)}$	P&I	22.8%
6	8/20/2021	2/20/2024	6,000,000	4,275,000	4,271,433	1.4%	1,500,000	P + 9.00% <sup>(7)</sup> Cash, 12% PIK	P&I	21.1%
7 8	8/24/2021 9/1/2021	6/30/2025 9/1/2024	25,000,000 9,500,000	25,623,762 10,535,399	25,402,772 10,445,335	8.0% 3.3%	-	P + 6.00% <sup>(7)</sup> Cash, 2.5% PIK 19.25% PIK	P&I P&I	18.1% 25.8%
9 10	9/3/2021 9/20/2021	6/30/2024 9/30/2024	15,000,000 470,411	16,013,359 235,205	16,013,359 235,205	5.1% 0.1%	-	P + 10.75% <sup>(7)</sup> Cash, 6.0% PIK 11.00%	P&I P&I	19.0% 21.4%
11 12	9/30/2021 11/8/2021	9/30/2024 10/31/2024	32,000,000 13,574,667	32,809,285 13,038,000	32,272,326 12,930,501	10.2% 4.1%	-	P + 8.75% <sup>(7)</sup> Cash, 2% PIK P + 9.25% <sup>(7)</sup> Cash	I/O P&I	21.7% 19.7%
13	11/22/2021	11/1/2024	13,100,000	13,166,720	13,058,608	4.1%	-	P + 6.00% <sup>(7)</sup> Cash, 1.5% PIK	I/O	18.5%
14	12/27/2021	12/27/2026	5,000,000	5,194,514	5,194,514	1.6%	-	P + 12.25% <sup>(7)</sup> Cash, 2.5% PIK P + 7.50% <sup>(7)</sup> Cash,	P&I	23.5%
15	12/29/2021	12/29/2023	6,000,000	3,835,398	3,801,740	1.2%	2,400,000	5% PIK	I/O	26.9%
16	12/30/2021	12/31/2024	13,000,000	7,050,000	7,006,176	2.2%	5,500,000	$P + 9.25\%^{(7)}$	I/O	22.5%
17	1/18/2022	1/31/2025	15,000,000	15,000,000	14,768,664	4.7%	-	$P + 4.75\%^{(7)}$	P&I	14.1%
18	2/3/2022	2/28/2025	11,662,050	12,677,075	12,525,206	4.0%	-	P + 6.00% <sup>(7)</sup> Cash, 5% PIK	P&I	21.5%
19	3/11/2022	8/29/2025	20,000,000	20,637,961	20,567,900	6.5%	-	11.00% Cash, 3% PIK	P&I	15.5%
20	5/9/2022	5/30/2025	17,000,000	17,425,500	17,305,115	5.5%	-	11.00% Cash, 2% PIK P + 8.50% <sup>(7)</sup> Cash,	P&I	14.7%
21	7/1/2022	6/30/2026	9,000,000	5,114,907	5,041,408	1.6%	4,000,000	3% PIK	P&I	26.4%
22	1/24/2023	1/24/2026	11,250,000	11,278,897	10,645,161	3.4%	-	P + 5.75% <sup>(7)</sup> Cash, 1.4% PIK	P&I	19.9%
23	3/27/2023	3/31/2026	2,000,000	2,000,000	1,950,227	0.6%	-	$P + 7.50\%^{(7)}$	P&I	18.3%
24	3/31/2023	9/27/2026	1,000,000	1,000,000	1,000,000	0.3%	-	$P + 10.50\%^{(7)}$	P&I	21.2%
									<b>33</b> 7. 3	
		Subtotal	327,954,423	320,191,407	316,226,144	100.0%	14,234,000	17.6%	Wtd Average	19.4%

<sup>(1)</sup> All loans originated prior to April 1, 2021 were purchased from affiliated entities at fair value plus accrued interest on or subsequent to April 1, 2021.

- (2) Certain loans are subject to contractual extension options and may be subject to performance based on other conditions as stipulated in the loan agreement. Actual maturities may differ from contractual maturities stated herein as certain borrowers may have the right to prepay with or without a contractual prepayment penalty. The Company may also extend contractual maturities and amend other terms of the loans in connection with loan modifications.
- (3) Total Commitment excludes future amounts to be advanced at sole discretion of the lender.
- (4) "P" = Prime Rate and depicts floating rate loans that pay interest at the Prime Rate plus a specific percentage; "PIK" = paid in kind interest; subtotal represents weighted average interest rate.
- (5) P&I = principal and interest. I/O = interest only. P&I loans may include interest only periods for a portion of the loan term.
- (6) Estimated YTM includes a variety of fees and features that affect the total yield, which may include, but is not limited to, OID, exit fees, prepayment fees, unused fees and contingent features. OID is recognized as a discount to the funded loan principal and is accreted to income over the term of the loan.

The estimated YTM calculations require management to make estimates and assumptions, including, but not limited to, the timing and amounts of loan draws on delayed draw loans, the timing and collectability of exit fees, the probability and timing of prepayments and the probability of contingent features occurring. For example, certain credit agreements contain provisions pursuant to which certain PIK interest rates and fees earned by us under such credit agreements will decrease upon the satisfaction of certain specified criteria which we believe may improve the risk profile of the applicable borrower. To be conservative, we have not assumed any prepayment penalties or early payoffs in our estimated YTM calculation. Estimated YTM is based on current management estimates and assumptions, which may change. Actual results could differ from those estimates and assumptions.

- (7) This Loan is subject to Prime Rate floor.
- (8) This Loan is subject to an interest rate cap.
- (9) The aggregate loan commitment to Loan #4 includes a \$10.9 million advance, which has a base interest rate of 15.00%, and a second advance of \$2.0 million, which has an interest rate of 39.00%. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.
- (10) The aggregate loan commitment to Loan #3 includes a \$15.9 million initial advance, which has a base interest rate of 13.625%, 2.75% PIK and a second advance of \$4.2 million, which has an interest rate of 15.00%, 2.00% PIK. The statistics presented reflect the weighted average of the terms under both advances for the total aggregate loan commitment.

The following tables summarize our loans held for investment as of March 31, 2023 and December 31, 2022:

	As of March 31, 2023
	Weighted Average Original Remaining Outstanding Issue Carrying Life Principal (1) Discount Value (1) (Years) (2)
Senior Term Loans	\$ 320,191,407 \$ (3,965,263) \$ 316,226,144 2.0
Current expected credit loss reserve	- (4,051,934)
Total loans held at carrying value, net	\$ 320,191,407 \$ (3,965,263) \$ 312,174,210
	As of December 31, 2022
	Weighted Average Original Remaining Outstanding Issue Carrying Life Principal (1) Discount Value (1) (Years) (2)
Senior Term Loans	\$ 343,029,334 \$ (3,755,796) \$ 339,273,538 2.2
Current expected credit loss reserve	- (3,940,939)
Total loans held at carrying value, net	\$ 343,029,334 \$ (3,755,796) \$ 335,332,599

- (1) The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discount, deferred loan fees and other upfront fees. Outstanding principal balance includes capitalized PIK interest, if applicable.
- (2) Weighted average remaining life is calculated based on the carrying value of the loans as of March 31, 2023 and December 31, 2022, respectively.

The following tables present changes in loans held for investment at carrying value as of and for the three months ended March 31, 2023 and 2022:

		Original	Expected	
		Issue	Credit Loss	Carrying
	Principal	Discount	Reserve	Value (1)
Balance at December 31, 2022	\$ 343,029,334	\$ (3,755,796)	\$ (3,940,939)	\$ 335,332,599
New fundings	34,060,000	(1,118,340)	-	32,941,660
Principal repayment of loans	(45,754,443)	-	-	(45,754,443)
Accretion of original issue discount	-	908,873	-	908,873
Sale of loans	(13,399,712)	-	-	(13,399,712)
PIK Interest	2,256,228	-	-	2,256,228
Current expected credit loss reserve	<u>-</u>	<u>-</u> _	(110,995)	(110,995)
Balance at March 31, 2023	\$ 320,191,407	\$ (3,965,263)	\$ (4,051,934)	\$ 312,174,210

<sup>(1)</sup> The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discount, deferred loan fees and loan origination costs. Outstanding principal balance includes capitalized PIK interest, if applicable.

	Principal	Original Issue Discount	Expected Credit Loss Reserve	Carrying Value (1)
Balance at December 31, 2021	\$ 200,632,056	\$ (3,647,490)	\$ (134,542)	\$ 196,850,024
New fundings	86,725,308	(1,128,415)	-	85,596,893
Principal repayment of loans	(5,619,201)	-	-	(5,619,201)
Accretion of original issue discount	-	894,087	-	894,087
PIK Interest	970,569	-	-	970,569
Provision for credit losses			(48,296)	(48,296)
Balance at March 31, 2022	\$ 282,708,732	\$ (3,881,818)	\$ (182,838)	\$ 278,644,076

Current

(1) The difference between the Carrying Value and the Outstanding Principal amount of the loans consists of unaccreted original issue discount, deferred loan fees and loan origination costs. Outstanding principal balance includes capitalized PIK interest, if applicable.

We may make modifications to loans, including loans that are in default. Loan terms that may be modified include interest rates, required prepayments, maturity dates, covenants, principal amounts and other loan terms. The terms and conditions of each modification vary based on individual circumstances and will be determined on a case by case basis. Our Manager monitors and evaluates each of our loans held for investment and has maintained regular communications with borrowers regarding potential impacts on our loans.

## Non-GAAP Measures and Key Financial Measures and Indicators

As a commercial real estate finance company, we believe the key financial measures and indicators for our business are Distributable Earnings, Adjusted Distributable Earnings, book value per share, and dividends declared per share.

## Distributable Earnings and Adjusted Distributable Earnings

In addition to using certain financial metrics prepared in accordance with GAAP to evaluate our performance, we also use Distributable Earnings and Adjusted Distributable Earnings is a measure that is not prepared in accordance with GAAP. We define Distributable Earnings as, for a specified period, the net income (loss) computed in accordance with GAAP, excluding (i) non-cash equity compensation expense, (ii) depreciation and amortization, (iii) any unrealized gains, losses or other non-cash items recorded in net income (loss) for the period; provided that Distributable Earnings does not exclude, in the case of investments with a deferred interest feature (such as OID, debt instruments with PIK interest and zero coupon securities), accrued income that we have not yet received in cash, (iv) provision for current expected credit losses and (v) one-time events pursuant to changes in GAAP and certain non-cash charges, in each case after discussions between our Manager and our independent directors and after approval by a majority of such independent directors. We define Adjusted Distributable Earnings, for a specified period, as Distributable Earnings excluding certain non-recurring organizational expenses (such as one-time expenses related to our formation and start-up).

We believe providing Distributable Earnings and Adjusted Distributable Earnings on a supplemental basis to our net income as determined in accordance with GAAP is helpful to stockholders in assessing the overall performance of our business. As a REIT, we are required to distribute at least 90% of our annual REIT taxable income and to pay tax at regular corporate rates to the extent that we annually distribute less than 100% of such taxable income. Given these requirements and our belief that dividends are generally one of the principal reasons that stockholders invest in our common stock, we generally intend to attempt to pay dividends to our stockholders in an amount equal to our net taxable income, if and to the extent authorized by our Board. Distributable Earnings is one of many factors considered by our Board in authorizing dividends and, while not a direct measure of net taxable income, over time, the measure can be considered a useful indicator of our dividends.

Distributable Earnings and Adjusted Distributable Earnings should not be considered as substitutes for GAAP net income. We caution readers that our methodology for calculating Distributable Earnings and Adjusted Distributable Earnings may differ from the methodologies employed by other REITs to calculate the same or similar supplemental performance measures, and as a result, our reported Distributable Earnings and Adjusted Distributable Earnings may not be comparable to similar measures presented by other REITs.

The following table provides a reconciliation of GAAP net income to Distributable Earnings and Adjusted Distributable Earnings (in thousands, except per share data):

	m	or the three onths ended March 31, 2023	m	or the three onths ended March 31, 2022
Net Income	\$	10,692,349	\$	7,803,952
Adjustments to net income				
Non-cash equity compensation expense		138,335		120,940
Depreciation and amortization		167,304		72,268
Provision for current expected credit losses		96,119		51,343
Distributable Earnings	\$	11,094,107	\$	8,048,503
Adjustments to Distributable Earnings				,
Adjusted Distributable Earnings		11,094,107		8,048,503
Basic weighted average shares of common stock outstanding (in shares)		17,879,444		17,641,090
Adjusted Distributable Earnings per Weighted Average Share	\$	0.62	\$	0.46
Diluted weighted average shares of common stock outstanding (in shares)		17,960,103		17,737,975
Adjusted Distributable Earnings per Weighted Average Share	\$	0.62	\$	0.45

## Book Value Per Share

The book value per share of our common stock as of March 31, 2023 and December 31, 2022 was approximately \$15.04 and \$14.86, respectively.

## **Liquidity and Capital Resources**

Liquidity is a measure of our ability to meet potential cash requirements, including ongoing commitments to repay borrowings, fund and maintain our assets and operations, make distributions to our stockholders, and meet other general business needs. We use significant cash to invest in loans, repay principal and interest on our borrowings, make distributions to our stockholders, and fund our operations.

Our primary sources of cash generally consist of unused borrowing capacity under our financing sources, the net proceeds of future offerings of equity or debt securities, payments of principal and interest we receive on our portfolio of assets and cash generated from our operating results. On a long-term basis, we expect that our primary sources of financing will be, to the extent available to us, through (a) credit facilities and (b) public and private offerings of our equity and debt securities. We may utilize other sources of financing to the extent available to us. As the cannabis industry continues to evolve and to the extent that additional states legalize cannabis, the demand for capital continues to increase as operators seek to enter and build out new markets. In the short-term, we expect the principal amount of the loans we originate to increase and that we will need to raise additional equity and/or debt financing to increase our liquidity. We expect to achieve this through recycling capital from loan paydowns, repayments, and sales of common stock related to our shelf registration statement.

As of March 31, 2023 and December 31, 2022, all of our cash was unrestricted and totaled approximately \$4.6 million and \$5.7 million, respectively. We believe that our cash on hand, capacity available under our Revolving Loan, and cash flows from operations for the next twelve months will be sufficient to satisfy the operating requirements of our business through at least the next twelve months. The sources of financing for our target investments are described below.

## Credit Facilities

In May 2021, in connection with our acquisition of our wholly-owned financing subsidiary, CAL, we were assigned a secured revolving credit facility (the "Revolving Loan"). The Revolving Loan had an original aggregate borrowing base of up to \$10,000,000 and bore interest, payable in cash in arrears, at a per annum rate equal to the greater of (x) Prime Rate plus 1.00% and (y) 4.75%. We incurred debt issuance costs of \$100,000 related to the origination of the Revolving Loan, which were capitalized and are subsequently being amortized through maturity. The maturity date of the Revolving Loan was the earlier of (i) February 12, 2023 and (ii) the date on which the Revolving Loan is terminated pursuant to terms in the Revolving Loan Agreement.

On December 16, 2021, CAL entered into an amended and restated Revolving Loan agreement (the "First Amendment and Restatement"). The First Amendment and Restatement increased the loan commitment from \$10,000,000 to \$45,000,000 and decreased the interest rate, from the greater of the (1) Prime Rate plus 1.00% and (2) 4.75% to the greater of (1) the Prime Rate plus the applicable margin and (2) 3.25%. The applicable margin is derived from a floating rate grid based upon the ratio of debt to equity of CAL and increases from 0% at a ratio of 0.25 to 1 to 1.25% at a ratio of 1.5 to 1. The First Amendment and Restatement also extended the maturity date from February 12, 2023 to the earlier of (i) December 16, 2023 and (ii) the date on which the Revolving Loan is terminated pursuant to the terms of the Revolving Loan agreement. We have the option to extend the initial term for an additional one-year term, provided no events of default exist and we provide the required notice of the extension pursuant to the First Amendment and Restatement. We incurred debt issuance costs of \$859,500 related to the First Amendment and Restatement, which were capitalized and are subsequently being amortized through maturity.

On May 12, 2022, CAL entered into a second amended and restated Revolving Loan agreement (the "Second Amendment and Restatement") which provides for an increase in the aggregate commitment from \$45 million to \$65 million. No other material terms of the Revolving Loan were modified as a result of the execution of the Second Amendment and Restatement. We incurred debt issuance costs of \$177,261 related to the Second Amendment and Restatement, which were capitalized and are subsequently amortized through maturity.

On November 7, 2022, CAL entered into a third amended and restated Revolving Loan agreement (the "Third Amendment and Restatement") whereby we exercised the existing accordion feature of the Revolving Loan to increase the aggregate commitment by \$27.5 million, from \$65 million to \$92.5 million. No other material terms of the Revolving Loan were modified as a result of the execution of the Third Amendment and Restatement. We incurred debt issuance costs of \$323,779 related to the Third Amendment and Restatement, which were capitalized and are subsequently amortized through maturity.

On February 27, 2023, CAL entered into an amendment to the Third Amendment and Restatement (the "Amendment"). The Amendment extended the contractual maturity date of the Revolving Loan until December 16, 2024 and we retained our option to extend the initial term for an additional one-year period, provided no events of default exist and we provide 365 days' notice of the extension pursuant to the Amendment. No other material terms of the Revolving Loan were modified as a result of the execution of the Amendment. As of March 31, 2023 and December 31, 2022, unamortized debt issuance costs related to the Revolving Loan, including all amendments and amendments and restatements thereto, as applicable, of \$641,279 and \$805,596, respectively, are recorded in other receivables and assets, net on the consolidated balance sheets.

The Revolving Loan incurs unused fees at a rate of 0.25% per annum which began on July 1, 2022 pursuant to the Second Amendment and Restatement. During the three months ended March 31, 2023 and 2022, we incurred approximately \$10,000 and \$0 in unused fees and approximately \$1.4 million and \$0 in interest expense, respectively, in connection with the Revolving Loan. In the future, we may use certain sources of financing to fund the origination or acquisition of our target investments, including credit facilities and other secured and unsecured forms of borrowing. These financings may be collateralized or non-collateralized and may involve one or more lenders. We expect that these facilities will typically have maturities ranging from two to five years and may accrue interest at either fixed or floating rates.

The Revolving Loan provides for certain affirmative covenants, including requiring us to deliver financial information and any notices of default, and conducting business in the normal course. Additionally, the Company must comply with certain financial covenants including: (1) maximum capital expenditures of \$150,000, (2) maintaining a debt service coverage ratio greater than 1.35 to 1, and (3) maintaining a leverage ratio less than 1.50 to 1. As of March 31, 2023, we were in compliance with all financial covenants with respect to the Revolving Loan.

During the three months ended March 31, 2023, we borrowed \$37.5 million against the Revolving Loan, had \$37.5 million outstanding, and \$55.0 million available under the Revolving Loan. For the year ended December 31, 2022, we borrowed \$58.0 million against the Revolving Loan, had \$58.0 million outstanding, and \$34.5 million available under the Revolving Loan. For the three months ended March 31, 2022, we did not borrow against the Revolving Loan and therefore had \$0 outstanding and \$45 million available under the Revolving Loan as of such date.

## Capital Markets

We may seek to raise further equity capital and issue debt securities in order to fund our future investments in loans.

## Cash Flows

The following table sets forth changes in cash for the three months ended March 31, 2023 and 2022, respectively:

	For the three months ended March 31, 2023		For the three months ended March 31, 2022	
Net income	\$	10,692,349	\$	7,803,952
Adjustments to reconcile net income to net cash provided by operating activities and changes in operating assets and				
liabilities		(8,990,282)		(4,768,320)
Net cash provided by operating activities		1,702,067		3,035,632
Net cash provided by/(used) in investing activities		25,316,886		(77,175,374)
Net cash used in financing activities		(28,093,875)		(30,606)
Change in cash and cash equivalents	\$	(1,074,922)	\$	(74,170,348)

## Net Cash Provided by Operating Activities

For the three months ended March 31, 2023 and 2022, we reported "Net cash provided by operating activities" of \$1.7 million and \$3.0 million, respectively. Net cash flows provided by operating activities decreased \$1.3 million, primarily attributable to an increase in provision for current expected credit losses of approximately \$48 thousand, an increase in PIK interest of approximately \$1.3 million, an increase in interest receivable of approximately \$2.8 million, an increase in related party receivable of approximately \$0.1 million, an increase in management and incentive fees payable of approximately \$0.9 million, and an increase in accounts payable and other accrued expenses of approximately \$0.4 million, partially offset by an increase in net income of approximately \$2.9 million, decrease in interest reserve of approximately \$1.4 million, increase in debt issuance costs of approximately \$0.1 million, and an increase in stock based compensation of approximately \$17 thousand.

## Net Cash Provided by/(Used) in Investing Activities

For the three months ended March 31, 2023 and 2022, we reported "Net cash provided by/(used in) investing activities" of \$25.3 million and (\$77.2 million), respectively.

For the three months ended March 31, 2023, cash outflows primarily related to \$32.9 million used for the origination and funding of loans held for investment, partially offset by \$13.4 million received from the sales of loans and \$44.9 million of cash received from the principal repayment of loans held for investment.

For the three months ended March 31, 2022, cash outflows primarily related to \$82.8 million used for the origination and funding of loans held for investment, partially offset by \$5.6 million of cash received from the principal repayment of loans held for investment.

#### Net Cash Used in Financing Activities

For the three months ended March 31, 2023 and 2022, we reported "Net cash used in financing activities" of \$28.1 million and approximately \$31 thousand, respectively.

For the three months ended March 31, 2023, cash inflows of approximately \$6.0 million related to proceeds received from the registered direct offering and \$28.5 million related to draw downs on our Revolving Loan, which were offset by approximately \$49.0 million in repayments on our Revolving Loan, \$13.5 million in dividends paid, approximately \$3 thousand in debt issuance costs paid, and approximately \$0.1 million in offering costs associated with the registered direct offering.

For the three months ended March 31, 2022, cash inflows primarily related to approximately \$4.5 million received from the underwriters' partial exercise of their over-allotment option, offset by approximately \$4.5 million in dividends paid, and approximately \$24 thousand related to offering costs associated with our initial public offering.

# Leverage Policies

Although we are not required to maintain any particular leverage ratio, we expect to employ prudent amounts of leverage and, when appropriate, to use debt as a means of providing additional funds for the acquisition of loans, to refinance existing debt or for general corporate purposes. Leverage is primarily used to provide capital for forward commitments until additional equity is raised or additional medium- to long-term financing is arranged. This policy is subject to change by management and our Board.

#### **Dividends**

We have elected to be taxed as a REIT for United States federal income tax purposes and, as such, anticipate annually distributing to our stockholders at least 90% of our REIT taxable income, prior to the deduction for dividends paid and our net capital gain. If we distribute less than 100% of our REIT taxable income in any tax year (taking into account any distributions made in a subsequent tax year under Sections 857(b)(9) or 858 of the Code), we will pay tax at regular corporate rates on that undistributed portion. Furthermore, if we distribute less than the sum of (i) 85% of our ordinary income for the calendar year, (ii) 95% of our capital gain net income for the calendar year and (iii) any Required Distribution to our stockholders during any calendar year (including any distributions declared by the last day of the calendar year but paid in the subsequent year), then we are required to pay non-deductible excise tax equal to 4% of any shortfall between the Required Distribution and the amount that was actually distributed. Any of these taxes would decrease cash available for distribution to our stockholders. The 90% distribution requirement does not require the distribution of net capital gains. However, if we elect to retain any of our net capital gain for any tax year, we must notify our stockholders and pay tax at regular corporate rates on the retained net capital gain. The stockholders must include their proportionate share of the retained net capital gain in their taxable income for the tax year, and they are deemed to have paid the REIT's tax on their proportionate share of the retained capital gain. Furthermore, such retained capital gain may be subject to the nondeductible 4% excise tax. If we determine that our estimated current year taxable income (including net capital gain) will be in excess of estimated dividend distributions (including capital gains dividends) for the current year from such income, we accrue excise tax on a portion of the estimated excess taxable income as such taxable incom

To the extent that our cash available for distribution is less than the amount required to be distributed under the REIT provisions of the Code, we may be required to fund distributions from working capital or through equity, equity-related or debt financings or, in certain circumstances, asset sales, as to which our ability to consummate transactions in a timely manner on favorable terms, or at all, cannot be assured, or we may make a portion of the Required Distribution in the form of a taxable stock distribution or distribution of debt securities.

The following table summarizes the Company's dividends declared during the three months ended March 31, 2023 and 2022, respectively.

	Record Date Payment Da		Common Share Distribution e Amount		Taxable Ordinary Income		Return of Capital		Section 199A Dividends	
Regular cash dividend	3/31/2023	4/14/2023	\$	0.47	\$	0.47	\$	-	\$	0.47
Total cash dividend			\$	0.47	\$	0.47	\$	-	\$	0.47
	Record Date	Payment Date	Common Share Distribution e Amount		Taxable Ordinary Income			urn of pital		on 199A idends
Regular cash dividend	3/31/2022	4/14/2022	\$	0.40	\$	0.40	\$	-	\$	0.40
Total cash dividend			\$	0.40	\$	0.40	\$		S	0.40

#### **CECL Reserve**

In accordance with ASC 326, we record allowances for our loans held for investment. The allowances are deducted from the gross carrying amount of the assets to present the net carrying value of the amounts expected to be collected on such assets. The Company estimates its CECL Reserve using among other inputs, third-party valuations, and a third-party probability-weighted model that considers the likelihood of default and expected loss given default for each individual loan based on the risk profile for approximately three years after which we immediately revert to use of historical loss data.

ASC 326 requires an entity to consider historical loss experience, current conditions, and a reasonable and supportable forecast of the macroeconomic environment. We consider multiple datapoints and methodologies that may include likelihood of default and expected loss given default for each individual loans, valuations derived from discount cash flows ("DCF"), and other inputs including the risk rating of the loan, how recently the loan was originated compared to the measurement date, and expected prepayment, if applicable. The measurement of expected credit losses under CECL is applicable to financial assets measured at amortized cost, and off-balance sheet credit exposures such as unfunded loan commitments.

We evaluate our loans on a collective (pool) basis by aggregating on the basis of similar risk characteristics as explained above. We make the judgment that loans to cannabis-related borrowers that are fully collateralized by real estate exhibit similar risk characteristics and are evaluated as a pool. Further, loans that have no real estate collateral, but are secured by other forms of collateral, including equity pledges of the borrower, and otherwise have similar characteristics as those collateralized by real estate are evaluated as a pool. All other loans are analyzed individually, either because they operate in a different industry, may have a different risk profile, or have maturities that extend beyond the forecast horizon for which we are able to derive reasonable and supportable forecasts.

Estimating the CECL Reserve also requires significant judgment with respect to various factors, including (i) the appropriate historical loan loss reference data, (ii) the expected timing of loan repayments, (iii) calibration of the likelihood of default to reflect the risk characteristics of our loan portfolio, and (iv) our current and future view of the macroeconomic environment. From time to time, we may consider loan-specific qualitative factors on certain loans to estimate our CECL Reserve, which may include (i) whether cash from the borrower's operations is sufficient to cover the debt service requirements currently and into the future, (ii) the ability of the borrower to refinance the loan and (iii) the liquidation value of collateral. For loans where we have deemed the borrower/sponsor to be experiencing financial difficulty, we may elect to apply a practical expedient, in which the fair value of the underlying collateral is compared to the amortized cost of the loan in determining a CECL Reserve.

To estimate the historic loan losses relevant to our portfolio, we evaluate our historical loan performance, which includes zero realized loan losses since our inception of operations. Additionally, we analyzed our repayment history, noting we have limited "true" operating history, since the incorporation date of March 30, 2021. However, our Sponsor has had operations for the past two fiscal years and has made investments in similar loans that have similar characteristics, including interest rate, collateral coverage, guarantees, and prepayment/make whole provisions, which fall into the pools identified above. Given the similarity of the structuring of the credit agreements for the loans in our portfolio, management considered it appropriate to consider the past repayment history of loans originated by the Sponsor in determining the extent to which we should record a CECL Reserve.

In addition, we review each loan on a quarterly basis and evaluate the borrower's ability to pay the monthly interest and principal, if required, as well as the loan-to-value (LTV) ratio. In considering the potential current expected credit loss, the Manager primarily considers significant inputs to our forecasting methods, which include (i) key loan-specific inputs such as the value of the real estate collateral, liens on equity (including the equity in the entity that holds the state-issued license to cultivate, process, distribute, or retail cannabis), presence of personal or corporate guarantees, among other credit enhancements, LTV ratio, ratio type (fixed or floating) and IRR, loan-term, geographic location, and expected timing and amount of future loan fundings, (ii) performance against the underwritten business plan and our internal loan risk rating and (iii) a macro-economic forecast. Estimating the enterprise value of our borrowers in order to calculate LTV ratios is often a significant estimate. We rely primarily on comparable transactions to estimate enterprise value of our portfolio companies and supplement such analysis with a multiple-based approach to enterprise value to revenue multiples of publicly-traded comparable companies obtained from S&P Capital IQ as of the quarter end, to which we apply a private company discount based on our current borrower profile. These estimates may change in future periods based on available future macro-economic data and might result in a material change in our future estimates of expected credit losses for our loan portfolio.

Regarding real estate collateral, we generally cannot take the position of mortgagee-in-possession as long as the property is used by a cannabis operator, but we can request that the court appoint a receiver to manage and operate the subject real property until the foreclosure proceedings are completed. Additionally, while we cannot foreclose under state Uniform Commercial Code ("UCC") and take title or sell equity in a licensed cannabis business, a potential purchaser of a delinquent or defaulted loan could.

In order to estimate the future expected loan losses relevant to our portfolio, we utilize historical market loan loss data obtained from a third-party database for commercial real estate loans, which we believe is a reasonably comparable and available data set to use as an input for our type of loans. We expect this dataset to be representative for future credit losses whilst considering that the cannabis industry is maturing, and consumer adoption, demand for production, and retail capacity are increasing akin to commercial real estate over time. For periods beyond the reasonable and supportable forecast period, we revert back to historical loss data.

All of the above assumptions, although made with the most available information at the time of the estimate, are subjective and actual activity may not follow the estimated schedule. These assumptions impact the future balances that the loss rate will be applied to and as such impact our CECL Reserve. As we acquire new loans and our Manager monitors loan and borrower performance, these estimates will be revised each period.

#### **Risk Ratings**

We assess the risk factors of each loan, and assigns a risk rating based on a variety of factors, including, without limitation, payment history, real estate collateral coverage, property type, geographic and local market dynamics, financial performance, enterprise value of the portfolio company, loan structure and exit strategy, and project sponsorship. This review is performed quarterly. Based on a 5-point scale, our loans are rated "1" through "5," from less risk to greater risk, which ratings are defined as follows:

Rating	Definition
1	Very low risk
2	Low risk
3	Moderate/average risk
4	High risk/potential for loss: a loan that has a risk of realizing a principal loss
5	Impaired/loss likely: a loan that has a high risk of realizing principal loss, has incurred principal loss or an impairment has been recorded

The risk ratings are primarily based on historical data and current conditions specific to each portfolio company, as well as consideration of future economic conditions and each borrower's estimated ability to meet debt service requirements. The risk ratings shown in the following table as of March 31, 2023 and December 31, 2022 consider borrower specific credit history and performance and quarterly re-evaluation of overall current macroeconomic conditions affecting the borrowers. As interest rates have increased due to rising rates from the Federal Reserve Board, it has impacted borrowers' ability to service their debt obligations on a global scale. This decline in risk ratings had an effect on the level of the current expected credit loss reserve, though the loans continued to perform as expected. For approximately 80% of the portfolio, the fair value of the underlying real estate collateral exceeded the amounts outstanding under the loans as of March 31, 2023. The remaining approximately 20% of the portfolio, while not fully collateralized by real estate, was secured by other forms of collateral including equipment, receivables, licenses and/or other assets of the borrowers to the extent permitted by applicable laws and regulations governing such borrowers.

As of March 31, 2023 and December 31, 2022, the carrying value, excluding the CECL Reserve, of the Company's loans within each risk rating by year of origination is as follows:

			As of March 3		As of December 31, 2022						
Risk Rating	2023	2022	2021	2020	2019	Total	2022	2021	2020	2019	Total
1			235,205			235,205		274,406			274,406
2	13,595,388	124,333,205	71,790,767	-	-	209,719,360	94,467,449	88,444,868	29,140,546	-	212,052,863
3	-	12,525,206	65,657,524	-	-	78,182,730	30,415,113	83,131,444	-	-	113,546,557
4	-	-	28,088,849	-	-	28,088,849	-	13,399,712	-	-	13,399,712
5				<u>-</u> _		<del>_</del> _		<del>_</del>			
Total	13,595,388	136,858,411	165,772,345			316,226,144	124,882,562	185,250,430	29,140,546		339,273,538

(1) Amounts are presented by loan origination year with subsequent advances shown in the original year of origination.

#### **Accounting Policies and Estimates**

As of March 31, 2023, there were no significant changes in the application of our accounting policies or estimates from those presented in our annual report on Form 10-K. Refer to Note 2 to our consolidated financial statements for the three months ended March 31, 2023, titled "Significant Accounting Policies" for information on recent accounting pronouncements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks in the ordinary course of our business. These risks primarily relate to fluctuations in interest rates. Our loans are typically valued using a yield analysis, which is typically performed for performing loans to borrowers. Changes in market yields may change the fair value of certain of our loans. Generally, an increase in market yields may result in a decrease in the fair value of certain of our loans, however this is mitigated to the extent our loans bear interest at a floating rate. As of March 31, 2023, we had 21 floating-rate loans, representing approximately 88.0% of our loan portfolio based on aggregate outstanding principal balances, subject to a Prime Rate floor. We estimate that a hypothetical 100 basis points increase in the Prime Rate would result in an increase in annual interest income of approximately \$2.7 million and a 100 basis points decrease in the Prime Rate would result in a decrease in annual interest income of approximately \$2.7 million. Our loans generally have a Prime Rate floor of 3.25%.

In addition, our Revolving Loan is exposed to similar market risks. Changes in market rates may change the fair value of our Revolving Loan as our loan bears interest at the great of (1) the Prime Rate plus the applicable margin and (2) 3.25%. As of March 31, 2023, we had an outstanding balance of \$37.5 million under the Revolving Loan. We estimate that a hypothetical 100 basis points increase in the Prime Rate would result in an increase in annual interest expense of approximately \$0.4 million and a 100 basis points decrease in the Prime Rate would result in a decrease in annual interest expense of approximately \$0.4 million.

# Changes in Market Interest Rates and Effect on Net Interest Income

Interest rates are highly sensitive to many factors, including fiscal and monetary policies and domestic and international economic and political considerations, as well as other factors beyond our control. We will be subject to interest rate risk in connection with our assets and our related financing obligations.

Our operating results will depend in large part on differences between the income earned on our assets and our cost of borrowing. The cost of our borrowings generally will be based on prevailing market interest rates. During a period of rising interest rates, our borrowing costs generally will increase (a) while the yields earned on our leveraged fixed-rate loan assets will remain static, and (b) at a faster pace than the yields earned on our leveraged floating-rate loan assets, which could result in a decline in our net interest spread and net interest margin. The severity of any such decline would depend on our asset/liability composition at the time as well as the magnitude and duration of the interest rate increase. Further, an increase in short-term interest rates could also have a negative impact on the market value of our target investments. If any of these events happen, we could experience a decrease in net income or incur a net loss during these periods, which could adversely affect our liquidity and results of operations.

#### Risk Management

To the extent consistent with maintaining our REIT qualification and our exemption from registration under the Investment Company Act, we seek to manage risk exposure by closely monitoring our portfolio and actively managing the financing, interest rate, credit, prepayment and convexity (a measure of the sensitivity of the duration of a loan to changes in interest rates) risks associated with holding our portfolio of loans. Generally, with the guidance and experience of our Manager:

- we manage our portfolio through an interactive process with our Manager and service our self-originated loans through our Manager's servicer;
- we invest in a mix of floating-rate and fixed-rate loans to mitigate the interest rate risk associated with the financing of our portfolio;
- we actively employ portfolio-wide and asset-specific risk measurement and management processes in our daily operations, including utilizing our Manager's risk management tools such as software and services licensed or purchased from third-parties and proprietary analytical methods developed by our Manager; and
- we seek to manage credit risk through our due diligence process prior to origination or acquisition and through the use of non-recourse financing, when and where available and appropriate. In addition, with respect to any particular target investment, prior to origination or acquisition our Manager's investment team evaluates, among other things, relative valuation, comparable company analysis, supply and demand trends, shape-of-yield curves, delinquency and default rates, recovery of various sectors and vintage of collateral.

# **Market Conditions**

We provide loans to established companies operating in the cannabis industry which involves significant risks, including the risk of strict enforcement against our borrowers of the federal illegality of cannabis, our borrowers' inability to renew or otherwise maintain their licenses or other requisite authorizations for their cannabis operations, and such loans lack of liquidity, and we could lose all or part of any of our loans.

We believe that favorable market conditions, including an imbalance in supply and demand of credit to cannabis operating companies, have provided attractive opportunities for non-bank lenders, such as us, to finance commercial real estate loans and other loans that exhibit strong fundamentals but also require more customized financing structures and loan products than regulated financial institutions can presently provide. Additionally, to the extent that additional states legalize cannabis, our addressable market will increase. While we intend to continue capitalizing on these opportunities and growing the size of our portfolio, we are aware that the competition for the capital we provide is increasing.

Our ability to grow or maintain our business depends on state laws pertaining to the cannabis industry. New laws that are adverse to our borrowers may be enacted, and current favorable state or national laws or enforcement guidelines relating to cultivation, production and distribution of cannabis may be modified or eliminated in the future, which would impede our ability to grow and could materially adversely affect our business.

Management's plan to mitigate risks include monitoring the legal landscape as deemed appropriate. Also, should a loan default or otherwise be seized, we may be prohibited from owning cannabis assets and thus could not take possession of collateral, in which case we would look to sell the loan, which could result in us realizing a loss on the transaction.

While we believe the principal amounts of our loans are generally adequately protected by underlying collateral value, there is a risk that we will not realize the entire principal value of certain loans, particularly those not fully collateralized by real estate. In order to mitigate that risk, our loans are generally collateralized by other assets, such as equipment, receivables, licenses or other assets of the borrowers to the extent permitted by applicable laws and regulations. In addition, we seek to impose strict loan covenants and seek personal or corporate guarantees for additional protection. As of March 31, 2023, 86% of our portfolio is fully secured by real estate and 14% has limited or no real estate collateral. Our portfolio on average had real estate collateral coverage of 1.6x as of March 31, 2023, and all of our loans are secured by equity pledges of the borrower and all asset liens. As of March 31, 2022, 94% of our portfolio was fully secured by real estate and 6% had limited or no real estate collateral. Our portfolio on average had real estate collateral coverage of 1.9x as of March 31, 2022 and all of our loans were secured by equity pledges of the borrower and all asset liens.

# Credit Risk

We are subject to varying degrees of credit risk in connection with our loans and interest receivable. Our Manager seeks to mitigate this risk by seeking to originate loans, and may in the future acquire loans, of higher quality at appropriate prices given anticipated and unanticipated losses, by employing a comprehensive review and selection process and by proactively monitoring originated and acquired loans. Nevertheless, unanticipated credit losses could occur that could adversely impact our operating results. For additional information regarding the credit risk associated with our loans and interest receivables, see "Risk Factors—Loans to relatively new and/or small companies and companies operating in the cannabis industry generally involve significant risks" in our Annual Report on Form 10-K for the year ended December 31, 2022.

Our Manager or affiliates of our Manager have originated all of our loans and intend to continue to originate our loans, but we may in the future also acquire loans from time to time. Our Investment Guidelines are not subject to any limits or proportions with respect to the mix of target investments that we make or that we may in the future acquire other than as necessary to maintain our exemption from registration under the Investment Company Act and our qualification as a REIT. Our investment decisions will depend on prevailing market conditions and may change over time in response to opportunities available in different interest rate, economic and credit environments. As a result, we cannot predict the percentage of our capital that will be invested in any individual target investment at any given time.

Our loan portfolio as of March 31, 2023 and December 31, 2022, was concentrated with the top three borrowers representing approximately 31.4% and 29.4% of the funded principal and approximately 29.8% and 27.9% of the total commitments to borrowers, respectively. As of March 31, 2023 and 2022, the top three borrowers represented approximately 25.9% and 29.8% of the total interest income, respectively. The largest loan represented approximately 11.7% and 10.9% of the funded principal and approximately 10.9% and 10.2% of the total commitments as of March 31, 2023 and December 31, 2022, respectively.

#### **Real Estate Risk**

Commercial real estate loans are subject to volatility and may be affected adversely by a number of factors, including, but not limited to, national, regional and local economic conditions (which may be adversely affected by industry slowdowns and other factors); local real estate conditions; changes or continued weakness in specific industry segments; construction quality, age and design; demographic factors; and retroactive changes to building or similar codes. In addition, decreases in property values reduce the value of the collateral and the potential proceeds available to a borrower to repay the underlying loan or loans, as the case may be, which could also cause us to suffer losses.

#### **Item 4. Controls and Procedures**

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures (as defined in Rules 13a-15€ and 15d-15(e) under the Exchange Act) are designed to provide reasonable assurance that information required to be disclosed in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the forms and rules of the SEC and that such information is accumulated and communicated to management, including the CEO and Interim CFO, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

In connection with the preparation of this quarterly report on Form 10-Q, our management, including the CEO and Interim CFO, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of March 31, 2023. Based on that evaluation, our CEO and Interim CFO have concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of March 31, 2023 to ensure that (a) information required to be disclosed in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the forms and rules of the SEC and (b) such information is accumulated and communicated to management, including the CEO and Interim CFO, to allow timely decisions regarding required disclosures.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended March 31, 2023 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

# **Item 1. Legal Proceedings**

In the normal course of business, we may be subject to various legal proceedings from time to time. We are not party to any material pending legal proceedings required to be disclosed pursuant to Item 103 of Regulation S-K.

# Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2022, which could materially affect our business, financial condition and/or results of operations. Except to the extent updated below or to the extent additional factual information disclosed elsewhere in this Quarterly Report on Form 10-Q relates to such risk factors, there have been no material changes to the risk factors described in the "Risk Factors" sections in our Annual Report on Form 10-K for the year ended December 31, 2022. The risks described in our Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or results of operations.

# Recent macroeconomic trends, including inflation and rising interest rates, may adversely affect our business, financial condition and results of operations.

During the three months ended March 31, 2023, inflation in the United States has remained at an elevated level and is currently expected to continue at an elevated level in the near-term. Rising inflation could have an adverse impact on any variable rate debt we may incur in the future, and our general and administrative expenses, as these costs could increase at a rate higher than our interest income and other revenue. The Federal Reserve has raised interest rates multiple times since March 2022 to combat inflation and restore price stability and rates may continue to rise throughout 2023. To the extent our borrowing costs increase faster than the interest income earned from our floating-rate loans, such increases may adversely affect our cash flows.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

#### **Item 3. Defaults Upon Senior Securities**

None.

# **Item 4. Mine Safety Disclosures**

Not applicable.

# **Item 5. Other Information**

None

# Item 6. Exhibits

Exhibit No.	Description of Exhibits
31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Interim Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Interim Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are
	embedded within the Inline XBRL document.
101.SCH*	Inline XBRL Taxonomy Extension Schema Document.
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

# \* Furnished herewith

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# CHICAGO ATLANTIC REAL ESTATE FINANCE, INC.

Dated: May 9, 2023 By: /s/ Anthony Cappell

Dated: May 9, 2023

Anthony Cappell Chief Executive Officer (Principal Executive Officer)

By: /s/ Phillip Silverman

Phillip Silverman

Interim Chief Financial Officer

(Principal Financial and Accounting Officer)

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

- I, Anthony Cappell, Chief Executive Officer of Chicago Atlantic Real Estate Finance, Inc., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Chicago Atlantic Real Estate Finance, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the
    effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2023

/s/ Anthony Cappell

Anthony Cappell
Chief Executive Officer and Director
(Principal Executive Officer)

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER

- I, Phillip Silverman, Interim Chief Financial Officer of Chicago Atlantic Real Estate Finance, Inc., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Chicago Atlantic Real Estate Finance, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the
    effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2023

/s/ Phillip Silverman

Phillip Silverman
Interim Chief Financial Officer
(Principal Financial and Accounting Officer)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. 1350)

In connection with the Quarterly Report on Form 10-Q for the period ended March 31, 2023 (the "Report") of Chicago Atlantic Real Estate Finance, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission on the date hereof, I, Anthony Cappell, the Chief Executive Officer of the Registrant, hereby certify, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: May 9, 2023

By: /s/ Anthony Cappell

Anthony Cappell Chief Executive Officer and Director (Principal Executive Officer)

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. 1350)

In connection with the Quarterly Report on Form 10-Q for the period ended March 31, 2023 (the "Report") of Chicago Atlantic Real Estate Finance, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission on the date hereof, I, Phillip Silverman, the Interim Chief Financial Officer of the Registrant, hereby certify, to the best of my knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: May 9, 2023

By: /s/ Phillip Silverman

Phillip Silverman
Interim Chief Financial Officer
(Principal Financial and Accounting Officer)